

## CURRICULUM VITAE E STUDIORUM DI CRISTINA ROSSI LAMASTRA

### PERSONAL DETAILS

**Date and place of birth:** July 31<sup>st</sup> 1973, Carrara, Italy

**Nationality:** Italian

**Address:** Politecnico di Milano, Department of Management, Economics and Industrial Engineering, via Lambruschini 4/b, 20156, Milano, Italy

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### GENERAL INFORMATION ON THE SCIENTIFIC AND PROFESSIONAL CAREER

#### 1. PRESENT POSITION

1. From July 3<sup>rd</sup> 2017. Full Professor at Politecnico di Milano, Department of Management, Economics, and Industrial Engineering (<http://www.dig.polimi.it>), ING-IND/35.
2. October 16<sup>th</sup> 2014 – July 2<sup>nd</sup> 2017. Associate Professor at Politecnico di Milano, Department of Management, Economics, and Industrial Engineering (<http://www.dig.polimi.it>), ING-IND/35.
3. January 2<sup>nd</sup> 2007 - October 15<sup>th</sup> 2014. Researcher at Politecnico di Milano, Department of Management, Economics, and Industrial Engineering (<http://www.dig.polimi.it>), ING-IND/35.
4. Other academic affiliation. Chair of Strategic Management and Innovation, Department of Management, Technology, and Economics, ETH Zürich-Eidgenössische Technische Hochschule, Zurich.

#### 2. OTHER ACADEMIC APPOINTMENTS

1. Since September 2016. Member of the board of the reviewers for the Master Accreditation Process by ASFOR (Associazione Italiana per la Formazione Manageriale)
2. Since March 2013. Member of the Steering Committee of the PhD Program in Management, Economics and Industrial Engineering of Politecnico di Milano.
3. Since June 2012. Director of the Executive Master Program in Business and Administration (EMBA), Part Time format of the Politecnico di Milano Business School.
4. Since October 2012. Member of the Teaching Body of the PhD Program in Management, Economics and Industrial Engineering of Politecnico di Milano.
5. January 2006-December 2006. Post-doc position at the Department of Management, Economics and Industrial Engineering of Politecnico di Milano. Title of the grant: “The impact of R&D investments and human capital on the competitiveness of the Italian economic system”.
6. January 2005-December 2005. Post-doc position at the Department of Electrical Systems and Automation, Engineering School, University of Pisa.
7. July 2004-December 2005. Post-doc position at Sant’Anna School of Advanced Studies. Title of the grant: “Intellectual property rights and industrial structure in ICT”.
8. June 2002-June 2004. Junior research assistant at the Institute of Informatics and Telematics of CNR Pisa. Title of the grant: “Models and data analysis of the diffusion of Internet technologies”.

#### 3. QUALIFICATIONS

1. March 2016. National Scientific Qualification for Full Professor, 09/B3, Ingegneria Economico-Gestionale (ASN, Abilitazione Scientifica Nazionale, record: 337, submitted on November 30<sup>th</sup> 2016).
2. January 2014. National Scientific Qualification for Associate Professor, 09/B3, Ingegneria Economico-Gestionale (ASN, Abilitazione Scientifica Nazionale, record: 8151, submitted on November 13<sup>th</sup> 2012).
3. November 21<sup>st</sup> 2003. Ph.D. in Economics and Management of Innovation – Laboratory of Economics and Management, Sant’Anna School of Advanced Studies, Pisa. Thesis title: The economics of Open Source Software: Incentives, Coordination and Diffusion. Supervisor: Professor Andrea Bonaccorsi.
4. May 5<sup>th</sup> 1998. First Degree (Laurea) in Economics, University of Pisa – Theoretical Political Economy course (4 years course). Thesis title: “The problem of collective action in the economic theory. A survey of some recent contributions”, with grade of 110/110 cum laude (honourable mention). Supervisor: Professor Piermario Pacini.
5. 1993. High School Degree obtained at Liceo Scientifico “G. Marconi” of Carrara (Italy), grade: 60/60.

<b>IMPACT ON THE ACADEMIC AND PRACTITIONER COMMUNITY AND ON THE SOCIETY AT LARGE</b>
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### **1. VISITING PERIODS AT INTERNATIONAL INSTITUTIONS**

1. February 1-7 2016. Visiting Scholar at the Department of “Entrepreneurship and Innovation”, Northeastern University e D’Amore-McKim School of Business, Boston, invited by Professor Marc H. Meyer and Samina Karim.
2. November - December 2015. Visiting Scholar at the “Department of Strategic Management and Globalization”, Copenhagen Business School, Copenhagen, invited by Professor Nicolai J. Foss.
3. October 2014 - December 2014. Visiting Scholar at the “Institute for Strategy, Technology, and Organization” Ludwig-Maximilians University, Munich, invited by Professor Tobias Kretschmer.
4. September 2011. Visiting Scholar at Georgia Tech, Atlanta, invited by Professor Frank Rothermel.
5. September 2010. Visiting Scholar at the “Department of Strategic Management and Globalization”, Copenhagen Business School, Copenhagen, invited by Professor Nicolai J. Foss.
6. November 2008-March 2009. Visiting Scholar at “Chair of Strategic Management and Innovation, Department of Management, Technology, and Economics”, ETH Zürich - Eidgenössische Technische Hochschule, Zurich, invited by Professor Georg von Krogh.
7. May 2007. Visiting Scholar at “Schöller Chair in Technology and Innovation Management”, Technischen Universität München, Munich, invited by Professor Joachim Henkel.
8. April 2001–June 2001. Visiting Ph.D at “Department of Economics”, University of California, Santa Cruz, invited by Professor Daniel Friedman.

### **2. KEYNOTE SPEECHES AND AWARDS**

1. Since May 2015. Representative-at-large of the Technology and Innovation Management Division (TIM) of the Academy of Management.
2. August 8<sup>th</sup> 2015. Keynote speaker in the panel “Researching Open Innovation: Theoretical and empirical approaches at Different Levels of Analysis” organized by Marcel Bogers and Ann-Kristin Zobel at the Annual Meeting of the Academy of Management (AOM 2015), August 8-12, Vancouver, Canada.
3. August 1<sup>st</sup> 2014. Keynote speaker in the panel “Researching Open Innovation: Theoretical and empirical approaches at Different Levels of Analysis” organized by Marcel Bogers and Ann-Kristin Zobel at the Annual Meeting of the Academy of Management (AOM 2014), August 1-5, Philadelphia, USA.

4. June 4<sup>th</sup> 2014. Keynote speaker in the panel “Strategy and Innovation” organized by the SIG Group Strategic Management of the European Academy of Management (EURAM) at the EURAM Annual Conference, Valencia, Spain.
5. Since December 2013. General Representative at Large of the Interest Group of Entrepreneurship and Strategy of the Strategic Management Society.
6. June 2013. Best Paper Award at the “Uddevalla Symposium 2013”. Reference of the paper: Bonaccorsi A., Colombo M.G., Guerini M., Rossi Lamastra C. The role of geographical, social and cognitive proximity in collaborations between high-tech entrepreneurial ventures and universities. Kansas City, USA, June 13-15, 2013.
7. May 2013. Best Paper Award ‘Runner up’ at “First international entrepreneurship research AOM exemplars conference”. Reference of the paper: Colombo M.G., Franzoni C., Rossi-Lamastra C. What determines the success of crowdfunding projects? The crucial role of early backers. Catania, Italy, May 23-25, 2013.
8. June 2011. Keynote speech at “DRUID Summer Conference, 2011”. Title of the speech: Absorbing knowledge from unconventional sources. How collaborations with the Open Source community shape the innovation performance of entrepreneurial ventures. Copenhagen, Denmark, June 15-17, 2011.
9. September 2009. Award of the UAM-Accenture Chair in Economics and Management of Innovation. Reference of the paper: Colombo M.G., D’Adda D., Piva E., Rossi-Lamastra C. The innovation impact of the allocation of decision authority in the acquisitions of high-tech start-ups: integrating competence- and resource-based theories with multi-task agency theory.
10. January 2005: Award at the Early career poster competition 2005 promoted by the Network of Excellence PRIME.

### **3. EDITORIAL ACTIVITIES**

1. January 2015. Associate Editor of Journal of Small Business Management.
2. January 2015. Associate Editor of *Economia e Politica Industriale*, Journal of Industrial and Business Economics.
3. Since summer 2014. Member of the Reviewers’ Board of Journal of Small Business Management.
4. Since summer 2016. Guest Editor of a Special Issue of Strategic Entrepreneurship Journal “Organizational Design of Entrepreneurial Ventures” with Diane Burton (Cornell University), Massimo G. Colombo (Politecnico di Milano), Noam Wasserman (Harvard Business School).
5. July 2017. Guest Editor of the Special Issue of Journal of Product Innovation Management: “Organizing for breakthrough innovation: taking inspiration from the organization of science”, with Massimo G. Colombo (Politecnico di Milano), Georg von Krogh (ETH Zurich), Paula Stephan (Georgia State University, published in vol. 34, issue 4).
6. February 2012. Guest Editor of the Special Issue of Journal of Small Business Management “Small business and networked innovation: organizational and managerial challenges”, with Colombo M.G. (Politecnico di Milano), Laursen K. (Copenhagen Business School), Magnusson M. (KTE Stockholm), published in vol. 50, issue 2.
7. June 2011. Guest Editor of the Special Issue of Industry and Innovation “Organizing inter- and intra-firm networks: what is the impact on innovation performance?” with Colombo M.G. (Politecnico di Milano), Laursen K. (Copenhagen Business School), Magnusson M. (KTE Stockholm), published in vol. 18, issue 6.
8. January 2010-January 2014. Responsible of the Observatory on “New firms and new industries” of *Economia e Politica Industriale*, Journal of Industrial and Business Economics.

### **4. ACTED AS REFEREE FOR JOURNALS**

Academy of Management Discoveries, British Journal of Management, Communications of the ACM, Creativity and Innovation Management, California Management Review, Economic Journal, Economics of

Innovation and New Technology, Entrepreneurship Theory and Practise, International Journal of Information Technology and Management, Industrial and Corporate Change, Industry and Innovation, Journal of Information Technology Theory & Application, Long Range Planning, Mind & Society, Journal of Business Research, Journal of Business Venturing, Journal of Small Business Management, Organization Science, Papers in Regional Science, R&D Management, Research Policy, Research Evaluation, Science and Public Policy, Small Business Economics, Strategic Management Journal, Strategic Entrepreneurship Journal

## **5. ORGANIZATION OF CONFERENCES AND OF SESSIONS IN NATIONAL AND INTERNATIONAL CONFERENCES**

1. Organization of the session “Collaborative spaces as a new challenge for firms, accelerators, incubators, and research labs”, within the AIIG 2017 Conference, October 19-20 2017, Bari Italy. Co-organizers: Emilio Paulucci (Politecnico di Torino), Giovanna Lo Nigro (University of Palermo), Paola Rovelli (University of Bolzano).
2. Organization of the Doctoral Consortium of the Technology and Innovation Management Division with the Academy of Management Annual Meeting 2017, August 4-8, Atlanta, Georgia, United States. Co-organizer: Matt Marx (MIT).
3. Organization of the Doctoral Consortium of the Technology and Innovation Management Division with the Academy of Management Annual Meeting 2016, August 5-9, Anaheim, California, United States. Co-organizer: Lars Frederiksen (Aarhus University).
4. Organization of the symposium “Beyond kickstarter: understanding the platforms behind crowdfunding and the research opportunities therein”, with the Academy of Management Annual Meeting 2016, August 5-9, Anaheim, California, United States. Co-organizer: Gary Dushnitsky (London Business School), Lee Fleming (U. of California, Berkeley). Bryan Stroube, (London Business School) Mike Wright (Imperial College).
5. Organization of the session “Designing effective organizations: new trends and challenges”, within the AIIG 2015 Conference, October 15-16 2015, Vicenza, Italy. Co-organizers: Guido Capaldo (Università degli Studi di Napoli Federico II), Paolo Neirotti (Politecnico di Torino), Paola Rovelli (Politecnico di Milano).
6. Organizaton of the “2<sup>nd</sup> Annual EDIM PhD Conference on Management Engineering”, within the Doctoral Program in Management Engineering of Politecnico di Milano and the Erasmus Mundus EDIM Program (<http://www.edim-phd.eu/>), June, 2015 10-12, Milan, Italy. Co-organizers: Guido Micheli, Federico Frattini, Massimiliano Guerini, Paolo Trucco (Politecnico di Milano), Mats Engwall (KTH, Stoccolma).
7. Organization of the track “Crowdfunding: a democratic way for financing innovative projects”, within the R&D Management 2015, June 23-26, Pisa, Italy. Co-organizer: Evila Piva.
8. Organization of the Special Session of the IG of Entrepreneurship and Strategy “Crowdfunding: state of the art and future research directions”, within the SMS Conference 2014, September 20-23, Madrid, Spain. Co-organizers: Massimo G. Colombo and Chiara Franzoni (Politecnico di Milano)
9. Organization of the “1st EDIM Annual PhD Conference”, within the DRIG Doctoral Program (<http://www.dig.polimi.it/index.php?id=29>) and the EDIM Doctoral Program (<http://www.edim-phd.eu/>), June 11-12, 2014, Milan, Italy. Academic co-organizers: Mariano Corso, Emanuele Lettieri, Guido Micheli, Samuele Murtinu, Paolo Trucco (Politecnico di Milano), Mats Engwall (KTH, Stockolm).
10. Organization of the “EuSPRI Conference 2014”, within the EuSPRI Forum (<http://www.euspri-forum.eu/>), May 23-25, 2014, Ancona, Italy. Co-organizers: Massimo G. Colombo (Politecnico di Milano), Diego D’Adda (Università Politecnica delle Marche).
11. Organization of the track “Markets for technologies: opportunities for innovation and entrepreneurship”, within the AIIG Conference 2013 (<http://www.conferenceaiig2013.polimi.it/>), October 18<sup>th</sup> 2013, Milan, Italy. Co-organizers: Raffale Oriani (LUISS) and Federico Munari (University of Bologna).

12. Organization of the “EuSPRI Conference 2012”, within the EuSPRI Forum (<http://www.euspri-forum.eu/>), June 27-29, 2012, Milan, Italy. Co-organizers: Massimo G. Colombo and Chiara Franzoni (Politecnico di Milano).
13. Organization of the conference “Organizing for Networked Innovation”, within the DIME Network of Excellence (<http://www.dime-eu.org/>), April 14-16, 2010, Milan and Stresa, Italy. Co-organizers: Massimo G. Colombo and Evila Piva (Politecnico di Milano), Keld Laursen (Copenhagen Business School), Mats Magnusson (KTH Stockholm).
14. Organization of the “V Italian Conference of Free Software” (<http://www.confsl.org/confsl11/>), June 23-24, 2011, Milan, Italy. Co-organizer: Evila Piva (Politecnico di Milano).
15. Organization of the session “Open models in knowledge intensive sectors: Free/Open Source Software and beyond”, within “EURAM 2009, Annual Conference of the European Academy of Management 2009”, May 11-14, 2009, Liverpool, UK. Co-organizers: Lorenzo Benussi (TOP-IX and Università di Torino), Jean-Michel Dalle (Université Pierre et Marie Curie), Alessandro Rossi (Università degli Studi di Trento).
16. Organization of the session “Creating value through digital commons. How collective management of IPRs, open innovation models, and digital communities shape industrial dynamics in the XXI century”, within “EURAM 2008, Annual Conference of the European Academy of Management 2008”, May 14-17 2008, Ljubljana e Bled, Slovenia. Co-organizers: Lorenzo Benussi (TOP-IX and Università di Torino), Jean-Michel Dalle (Université Pierre et Marie Curie).
17. Organization of the session “Toward a new industrial organization? OSS in economic and managerial perspective”, within the “3rd International Conference on Open Source Systems”, June 11-14 2007, Limerick, Ireland. Co-organizers: Jean-Michel Dalle (Université Pierre et Marie Curie) and Francesco Rullani, (LUISS).
18. Organization of the panel “Open Source firms: from community to business” within the “1st International Conference on Open Source Systems”, July 11-15 2005, Genoa, Italy.
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## **6. ORGANIZATIONS OF EVENTS TARGETTED TO EXECUTIVES AND PRACTITIONERS**

1. Organization of the event “Artificial Intelligence and Industry 4.0”, November 10<sup>th</sup> 2017, within the series of events “Contemporary Tales” organized by Alumni Relations Office of Politecnico di Milano School of Management.
2. Organization of the event “Presentation of the data of the StiMa Project on the Top Management Team of Italian firms”, November 10<sup>th</sup> 2015, MIP Business School, Milan, Italy.
3. Organization of the event “Crowdfunding & entrepreneurship: a European perspective”, June 10<sup>th</sup> 2014. MIP Business School, Milan, Italy.
4. Organization of the event “L’equity crowdfunding in Italia: a che punto siamo? Sfide e prospettive”, October 30<sup>th</sup> 2013, MIP Business School, Milan, Italy.
5. Organization of the event “Il MIP incontra J. Barney” May 27<sup>th</sup> 2014, MIP Business School, Milan, Italy.

## **7. PARTICIPATION IN SELECTION COMMITTEES**

I regularly participate in committees for the selection of research projects to be funded by international institutions and universities, including Copenhagen Business School, ETH, and Israel Science Foundation.

## **8. PRESENCE ON NATIONAL PRESS**

Sole 24 Ore (the Italian Economic and Financial Newspaper) commented the results of my research on Open Source software, crowdfunding, and firms’ reaction to the global crisis started in 2008.

Corriere della Sera (a leading Italian Newspaper) published my interview on the results of the StiMa project on the organization design of top management team (December 15<sup>th</sup> 2015).

## **9. PARTICIPATION IN INTERNATIONAL CONFERENCES AND SEMINARS**

1. Since 2002. Regular participation as a speaker and/or discussant in International Conferences including EARIE Conference, DRUID Conference, Academy of Management Annual Meeting, EURAM Conference, Strategic Management Society Annual Meeting, International Industrial Organization Conference, User and Open Innovation Workshop, among the other.
2. July 8<sup>th</sup> 2016. Seminar at the ESADE Business School. Title of the seminar: Does CEO's Gender Matter in the Allocation of Decision Authority by the Board of Directors to the CEO? The moderating role of CEO's knowledge.
3. June 16<sup>th</sup> 2016. Seminar at the Center for Organizational Research – Organization and Management Theory, University of Italian Switzerland. Title of the seminar: Does CEO's Gender Matter in the Allocation of Decision Authority by the Board of Directors to the CEO? The moderating role of CEO's knowledge.
4. January 21<sup>st</sup> 2016. Seminar at Department of Management, Cass Business School. Title of the seminar: What makes reward-based crowdfunding projects to succeed? The role of collectivistic and relational identity orientation.
5. December 8<sup>th</sup> 2015. Seminar at Department of Food and Resource Economics, University of Copenhagen. Title of the seminar: Engaging a crowd: How cues to collectivistic and relational orientations shape crowdfunding projects' success.
6. December 2<sup>nd</sup> 2015. Seminar at Department of Innovation and Organisational Economics, Copenhagen Business School. Title of the seminar: When spanning categories helps: prior membership and reputation in film crowdfunding.
7. November 19<sup>th</sup> 2015. Seminar at Department of Strategic Management and Globalization, Copenhagen Business School. Title of the seminar: Opportunity exploitation and TMT organizational configurations.
8. November 13<sup>th</sup> 2015. Seminar at The College of Management of Technology, Ecole Polytechnique de Lausanne. Title of the seminar: Opportunity exploitation and TMT organizational configurations.
9. June 22<sup>nd</sup> 2009. Seminar at Centre for Strategic Management & Globalization, Copenhagen Business School. Title of the seminar: Designing organisations for external knowledge sourcing. Delegation of decision authority in firms' doing business with open source communities.
10. April 2<sup>nd</sup> 2009. Seminar at Institute of Technology & Innovation Management, Hamburg University of Technology. Title of the seminar: Does firms' involvement in the OS movement ask for new organisational forms? The case of employees' empowerment.
11. March 28<sup>th</sup> 2007. Seminar at Department of Management, Technology, and Economics ETH Zurich. Title of the seminar: Firms' involvement in the projects of the OSS community. Some preliminary empirical evidence and a research agenda.

## **TEACHING, MENTORING, AND INSTITUTIONAL ACTIVITIES**

### **1. TEACHING AND COURSE ORGANIZATION AT INTERNATIONAL INSTITUTIONS**

1. Since May 2010. Lecturer at the Eden Doctoral Seminar in “Economics and Management of Innovation”, organized by EIASM, European Institute for Advanced Studies in Management (<http://eiasm.org>), Milan, Italy and Brussels, Belgium.
2. March-April 2010. Lecturer of the Ph.D. course in “Economics and innovation of high-tech entrepreneurship”, D-MTEC, ETH Zurich.

### **2. TEACHING AT THE GRADUATE AND UNDERGRADUATE LEVEL**

## **Graduate level**

1. September 2015 - October 2017. Lecturer of the course of “Organizational theory and design”. at the Ph.D. Program in Management Engineering of Politecnico di Milano. Title of the lessons: “The organizational design of start ups” and “The organizational Design of TMTs”.
2. September 17<sup>th</sup> 2015. Lecturer at XXIII AIIG School for Ph.D. students in Management Engineering. September, 14-18, 2015, Bressanone, Italy. Title of the lesson: “How to do a review”.
3. March 2015. Lecturer and coordinator of the course of “Industrial Economics and Policy” at the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano. Title of the lesson: “The challenges of the emerging industries”
4. September 2014. Appointed as Lecturer at the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano within the course of “Organizational Design”. Title of the lesson: “Two decades of literature on firms’ organization design: a literature review”
5. September 18<sup>th</sup> 2014. Lecturer at XXII AIIG School for Ph.D. students in Management Engineering. September, 15-19, 2014, Bressanone, Italy. Title of the lesson: “Crowdfunding and social capital”.
6. September 7<sup>th</sup> 2012. Lecturer at the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano within the course of “Economics and Management of Innovation”. Title of the lesson: “The role of TMT for firms’ knowledge generation and innovation”.
7. January 18<sup>th</sup> 2006. Lecturer at the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano within the course of “Economics and Management of Innovation”. Title of the lesson: “The economics of Open Source software”.
8. September 12<sup>th</sup> 2006. (with Sergio Mariotti). Lecturer at XIV AIIG School for Ph.D. students in Management Engineering “Firms, chains, industries: the impact of the new information and communication technologies”. September, 11-15, 2006, Bressanone, Italy. Title of the lesson: “The impact of ICT on the foundations of economics, productivity, employment and growth”.

## **Undergraduate level**

1. Since 2014/2015. Holder of the course of Business and Industrial Economics, Master of Science Degree in Management Engineering, Politecnico di Milano, Italy (10 CFU, estimated 210 students per year).
2. Since 2007/2008. Holder of the course of Economics and Organization, Degree in Electronic and Electric Engineering, School of Information Engineering of Politecnico di Milano, Italy (10 CFU and around 180 students per year).
3. 2005/2006, 2006/2007, 2009/2010, 2010/2011. Teaching Assistant of Professor Sergio Mariotti, within the course of Economics of Industrial Systems, Master Degree in Engineering Management, School of System Engineering of Politecnico di Milano, Italy (around 30 hours and around 120 students per year).
4. 2003/2004, 2004/2005, 2005/2006: Co-holder of the courses of Management of Business Process, Organization systems, Institutions of Economics (with Professor Andrea Bonaccorsi), School of Engineering University of Pisa, Italy (around 45 hours for each course)
5. 2000/2001, 2001/2002, 2002/2003: Teaching Assistant of Professor Andrea Bonaccorsi within the course of Institutions of Economics, School of Engineering, University of Siena, Italy (around 30 hours and 100 students).
6. October- December 2000: Introduction to the Matlab Software, course for the undergraduate students of the Economics Class of the Scuola Superiore S.Anna, Pisa, Italy.

## **3. TEACHING AT THE EXECUTIVE LEVEL**

1. Since March 2014. Lecturer of Industrial Economics at the Executive Master in Business and Administration, online format (FLEX EMBA) of the Politecnico di Milano School of Management.
2. July 2009- July 2012. Lecturer of Innovation and Industrial Economics at International Master in Business and Administration (MBA) of the Politecnico di Milano School of Management. Highest grade received in student evaluations: 4.4 out of 5.

3. Since May 2006. Lecturer of Industrial Economics at the MBA and EMBA courses of the Politecnico di Milano School of Management. Highest grade received in student evaluations: 4.8 out of 5.
4. March 20th 2007. Lecturer at the Master “Analysis of the markets and local development” organized by the Department of Economic, Mathematical, and Statistical Sciences of University of Salento. Title of the lesson: “Technological innovation, ICT, and development”.
5. March 2004, 2005. Lecturer of Internet Economics at the Master in “Internet Technologies” Department of Information Engineering of the School of Engineering University of Pisa, Italy.
6. March 2001, 2002, 2004, 2005. Lecturer of Network Economics at the Master in Management of Innovation of Sant’Anna School of Advanced Studies, University of Pisa, Italy.

#### **4. SUPERVISION OF PH.D. STUDENTS AND PARTECIPATION IN COMMISSIONS OF PH.D. FINAL EXAMS**

1. November 10<sup>th</sup> 2016. Member of the Tribunal to judge the doctoral thesis Crowdfunding for Sustainability, presented by Mr. Kristian Road Nielsen, under the supervision of Prof. Lucia Reisch at Copenhagen Business School
2. July 7<sup>th</sup> 2016. Member of the Tribunal to judge the doctoral thesis Governance of Inter-Organizational Relations when Engaged in Open Innovation, presented by Mr. Mehdi Bagherzadeh Niri under the supervision of Prof. Ann Majchrzak and Sabine Brunswicker at ESADE Business School
3. Niccolò Ghio (co-supervision with Massimiliano Guerini), third year Ph.D. student enrolled in the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano. Tentative title of the Ph.D. thesis: The knowledge-based theory of entrepreneurship.
4. Paola Rovelli (supervisor), second year Ph.D. student enrolled in the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano. Tentative title of the Ph.D. thesis: The organizational design of Top Management Teams.
5. Keivan Aghasi (co-supervision with Massimo G. Colombo), third year Ph.D. student enrolled in European Doctoral Program in Industrial Management (EDIM), financed by the Erasmus Mundus Programme 2010. Tentative title of the Ph.D. thesis: The challenges of the post-acquisition implementation process.
6. Active collaborations in research proposals of other PhD students enrolled in the Ph.D. Program in Management, Economics, and Industrial Engineering of Politecnico di Milano: Andrea Boellis (2<sup>st</sup> year), Vincenzo Buttice (2<sup>st</sup> year), Beatrice Matassini (2<sup>st</sup> year), Ali Mohammadi (graduated in February 2014); Anita Quas (graduated in February 2013); Francesca Tenca (2<sup>st</sup> year).

#### **5. SUPERVISION OF MASTER STUDENTS**

From 2012 and 2017 I have supervised the master theses of more than 60 students in Management Engineering. I am currently supervising the theses of 12 master students. The themes of these theses deal mainly with my research on crowdfunding and organizational design.

#### **6. DESIGN AND ORGANIZATION OF COURSES AND TEACHING ACTIVITIES AT THE EXECUTIVE LEVEL**

1. July –October 2013. Member of the team who has re-designed the Executive Master in Business and Administration Part Time format of Politecnico di Milano School of Management. Role: Project Leader.
2. March 24<sup>th</sup> 2014. Organization of the short course “Finanziarsi con il crowdfunding: dalle imprese al non-profit” of Politecnico di Milano School of Management. Co-organizers: Giancarlo Giudici and Evila Piva.
3. Since June 2009. Active participation in the the development and organization of the lectures of Industrial Economics within the MBA and EMBA courses of the School of Management of Politecnico di Milano.



## **7. INSTITUTIONAL ACTIVITIES**

1. Since January 2017. Member of the Executive Committee of Politecnico di Milano Graduate School of Management.
2. Since January 2017. Member of the Team in Charge of Alumni Relations at Politecnico di Milano School of Management together with Emilio Bellini, Marco Macchi, Alessadra Manfredi, Luigi Ragnatela, Marco Taisch (team leader)
3. May – July 2015. Member of the Commission for the selection of PhD students of the Doctoral Program in Economics, Management, and Industrial Engineering of Politecnico di Milano (XXXI cycle).
4. May – July 2014. President of the Commission for the selection of PhD students of the Doctoral Program in Economics, Management, and Industrial Engineering of Politecnico di Milano (XXX cycle).
5. Since February 2014. Coordination of the relations of the Department of Management, Economics, and Industrial Engineering of Politecnico di Milano with the Scuola Interpolitecnica di Dottorato (including Politecnico di Milano, Politecnico di Torino, Politecnico di Bari).
6. August 2013. Interviews of candidates for post-doc positions dedicated to foreign students at the Department of Management, Economics, and Industrial Engineering of Politecnico di Milano (Politecnico International Fellowship) with the Career Fair of the Annual Meeting of the Academy of Management.
7. March-June 2012. Member of the support group for the VQR evaluation of the Department of Management, Economics, and Industrial Engineering of Politecnico di Milano.
8. June 2010. Member of the Commission for the evaluation of the applications for the Ph.D. Program in Management, Economics and Industrial Engineering of Politecnico di Milano.
9. 2009/2010, 2010/2011. Adjunct Member of the Commission for “Italian Esami di Stato” for System Engineering.
10. January 2009-December 2012. Support to Professor Massimo G. Colombo in his service as Coordinator on the Ph.D. Program in Management, Economics and Industrial Engineering of Politecnico di Milano.
11. March 2007. Working on the construction of the Web site of the graduate and undergraduate degree program in Management Engineering of Politecnico di Milano.
12. March 2007. Working on the construction of the Web site of the Department of Management, Economics, and Industrial Engineering of Politecnico di Milano.
13. January 2007-December 2011. Organization of the Lunch Seminars of the Department of Management, Economics, and Industrial Engineering of Politecnico di Milano.

## **OTHER INFORMATIONS**

### **8. LANGUAGE SKILLS**

English: fluent spoken and written; Spanish: basic level; French: basic level.

### **9. COMPUTER SKILLS**

1. Operating systems: Windows (all version), UNIX, Linux, VMS
2. Basic software packages: Office (Word, Excel, Access, Outlook, Power Point, Publisher), Internet Browsers.
3. Statistics and econometric packages: Stata, ET, SPSS, SAS; E-Views, SpaceStat, GeoDA
4. Programming languages: C, Java, Stata, Matlab, Mathematica (basic level)
5. SGML: Latex, Html, Mysql

## 10. COURSES AND SUMMER SCHOOLS

1. April 3-4 2006. Course on Econometric analysis of panel data with organised by Tstat s.r.l., Statistics, Econometrics and Mathematics.
2. From January 2001 to March 2002. Course on Times Series Econometrics organised by The European University Institute, Florence. Professor: Helmut Lutetepol
3. From October 2001 to December 2001. Course on Database and database management system: the user perspective organised by the Faculty of Computer Science at by University of Pisa.
4. From September 2000 to December 2000. Course on Java language organised by the Faculty of Computer Science at by University of Pisa. Result of the final test: A.
5. From September 5<sup>th</sup> to September 15<sup>th</sup> 2000. PhD Students' Summer School in Econometrics hosted by CIDE (second part, micro data).
6. From June 5<sup>th</sup> to June 16<sup>th</sup> 2000. PhD Students' Summer School in Econometrics hosted by CIDE (first part, macro data).
7. From September 1999 to December 1999. Course on C language organised by the Faculty of Computer Science at by University of Pisa. Result of the final test: B.
8. From November 22<sup>nd</sup> to November 27 1999. 2<sup>nd</sup> session of E.S.F.I. (Ecole de Sophia Antipolis sur la Firme et l'Industrie) on Co-operative Behaviours at I.S.E.F.I., Sophia Antipolis, (France).
9. From September 27<sup>th</sup> to October 2<sup>nd</sup> 1999. Summer School by Prof. Yuri Kaniovski on Markov Models of Evolution, Growth and Adaptation in the Economy hosted by DISA (Department of Informatica e Studi Aziendali) and organised by the Faculty of Economies at the University of Trento (Italy).
10. From September 5<sup>th</sup> to October 12<sup>th</sup> 1999. Summer School on Industrial Dynamics held by Institut d'Estudes Scientifiques de Cargese, Cargese, France.

## SCIENTIFIC ACTIVITIES AND PUBLICATIONS

Cristina Rossi-Lamastra holds a PhD in Economics of Innovation from Sant'Anna School of Advanced Studies in Pisa. Her research interests are in the area of Industrial Economics, Entrepreneurship and Innovation

### CURRENT RESEARCH THEMES (in alphabetical order)

1. Drivers of local entrepreneurship
2. Economics and managerial issues of crowdfunding
3. Economics of organizational design, with a focus on both large firms and entrepreneurial ventures
4. Economics and managerial issues of Open Source software.
5. Entrepreneurial teams, in entrepreneurial ventures operating in high-tech industries
6. Implementation challenges in acquisitions

### 1. PUBLICATIONS IN PEER REVIEWED JOURNALS (ISI, SCOPUS OR EQUIVALENT, FROM THE NEWEST TO THE OLDEST)

1. Piva E., Rossi-Lamastra C. (2017) Human capital signals and entrepreneurs' success in equity crowdfunding. *Small Business Economics*, *forthcoming*.
2. Ghio N., Guerini M., Rossi-Lamastra C. (2017). The creation of high-tech ventures in entrepreneurial ecosystems: exploring the interactions among university knowledge, cooperative banks, and individual attitudes. *Small Business Economics*, *forthcoming*.
3. Giudici G., Guirini M. Rossi-Lamastra C. (2017). The creation of cleantech startups at the local level: the role of knowledge availability and environmental awareness. *Small Business Economics*, *forthcoming*.
4. Giudici G., Guirini M. Rossi-Lamastra C. (2017). Reward-based crowdfunding of entrepreneurial projects: the effect of local altruism and localized social capital on proponents' success. *Small Business Economics*, *forthcoming*.
5. Colombo M.G., Rossi-Lamastra C., Stephan P.E., von Krogh G. (2017) Organizing for radical innovation: Exploring novel insights. *Journal of Product Innovation Management*, 34(4), 394–405.
6. Franzoni C., Rossi-Lamastra C. (2017). Academic tenure, risk-taking and the diversification of scientific research. *Industry and innovation*, 24(7), 691–712. DOI: 10.1080/13662716.2016.1264067.
7. Aghasi K., Colombo M.G., Rossi-Lamastra C. (2017) Acquisitions of small high-tech firms as a mechanism for external knowledge sourcing: The integration-autonomy dilemma. *Technological Forecasting & Social Change*, 120, 334-346.
8. Rovelli P., Rossi-Lamastra C. (2017) Collecting data on TMTs' organizational design: good practices from the StiMa project. *Economia e Politica Industriale – Journal of Industrial and Business Economics*. Published on line. DOI: 10.1007/s40812-016-0067-0.
9. Giudici G., Guerini M., Rossi-Lamastra C. (2017). Reward-based crowdfunding of entrepreneurial projects: The effect of local altruism and localized social capital on proponents' success. *Small Business Economics*. Published on line. DOI: 10.1007/s11187-016-9830-x.
10. Bogers, M., Zobel, A.-K., Afuah, A., Almirall, E., Brunswicker, S., Dahlander, L., Frederiksen, L., Gawer, A., Gruber, M., Haefliger, S., Hagedoorn, J., Hilgers, D., Laursen, K., Magnusson, M. G., Majchrzak, A., McCarthy, I. P., Moeslein, K. M., Nambisan, S., Piller, F. T., Radziwon, A., Rossi-Lamastra, C., Sims, J., & Ter Wal, A. L. J. (2017). The open innovation research landscape: established perspectives and emerging themes across different levels of analysis. *Industry and Innovation*, 24(1): 8-40. DOI: <http://dx.doi.org/10.1080/13662716.2016.1240068>.

11. Piva E., Rossi-Lamastra C. (2016) Should I sell my shares to an external buyer? The role of the entrepreneurial team in entrepreneurial exit. *International Small Business Journal*, *Published on line*. DOI: 0.1177/0266242616676310.
12. Colombo M.G., Piva E., Quas A., Rossi-Lamastra C. (2016). How high-tech entrepreneurial ventures cope with the global crisis: changes in product innovation and internationalization strategies. *Industry and Innovation*, 23(7), 647-671. DOI: 10.1080/13662716.2016.1196438.
13. Ghio N., Guerini M., Rossi-Lamastra C. (2016) University knowledge and the creation of innovative start-ups: an analysis of the Italian case. *Small Business Economics*, 47(2), 293-311. DOI: 10.1007/s11187-016-9720-2.
14. Colombo M.G., Cumming D., Mohammadi Ali, Rossi-Lamastra C., Wadhwa A. (2016). Open business models and venture capital finance. *Industrial and Corporate Changes*, 25(2), 353-370, DOI:10.1093/icc/dtw001.
15. Dushnitsky G., Guerini G., Piva E., Rossi-Lamastra C. (2016) Crowdfunding in Europe: State-of-the-art and determinants of platforms' creation across countries. *California Management Review*, 6, 337-433, DOI: 10.1525/cm.2016.58.2.44.
16. -Massimo G. Colombo, Cristina Rossi-Lamastra and Beatrice Matassini (2015) The organizational design of high-tech entrepreneurial ventures. *Foundations and Trends® in Entrepreneurship: Vol. 11: No. 6*, pp 427-523. <http://dx.doi.org/10.1561/03000000053>
17. Colombo M.G., Franzoni F., Rossi-Lamastra C. (2015) Internal social capital and the attraction of early contributions in crowdfunding projects. *Entrepreneurship Theory and Practice*, 39(1), 75-100. DOI: 0.1111/etap.12118.
18. Colombo M.G., Franzoni C., Rossi-Lamastra C. (2015) Cash from the crowd. *Science*, 348(6240), 1201.
19. Ghio N., Guerini M., Lehmann E., Rossi-Lamastra C. (2015) The emergence of the knowledge spillover theory of entrepreneurship. *Small Business Economics*, 44(1), 1-18, DOI 10.1007/s11187-014-9588-y.
20. Bonaccorsi A., Colombo M.G., Guerini M., Rossi-Lamastra C. (2014) The impact of local and external university knowledge on the creation of knowledge-intensive firms: evidence from the Italian case. *Small Business Economics*, 43, 261-287, DOI 10.1007/s11187-013-9536-2.
21. Colombo M. G., Piva E., Rossi-Lamastra C. (2014) Open innovation and within-industry diversification in small and medium enterprises: the case of Open Source software firms. *Research Policy*, 43(6), 891-902, DOI: 10.1016/j.respol.2013.08.015.
22. Colombo M., De Massis A., Piva E., Rossi-Lamastra C., Wright M. (2014) Sales and employment changes in entrepreneurial ventures with family ownership: empirical evidence from high-tech industries. *Journal of Small Business Management*, 52(2), 226-245, DOI: 0.1111/jsbm.12100.
23. Colombo M.G., Piva E., Rossi-Lamastra C. (2014) Contractions in sales and changes in employment during an economic crisis: The moderating role of venture capital financing. *Managerial and Decision Economics*, 35, 73-87, DOI: 10.1002/mde.2645.
24. Colombo S., Grilli L., Rossi-Lamastra C. (2014) Network externalities, incumbent's competitive advantage and the degree of openness of software start-ups. *Computational Economics*, 44, 175-200, DOI 10.1007/s10614-013-9385-8.
25. Guerini M., Rossi-Lamastra C. (2014) How university and industry knowledge interact to determine local entrepreneurship. *Applied Economics Letters*, 21(8), 513-516. <http://dx.doi.org/10.1080/13504851.2013.864031>.
26. Bonaccorsi A., Colombo M. G., Guerini M., Rossi-Lamastra C. (2013) University specialization and new firm creation across industries. *Small Business Economics*, 41(4), 837-863, DOI: 10.1007/s11187-013-9509-5.
27. Piva E., Rossi-Lamastra C. (2013) Systems of indicators to evaluate the performance of university-industry alliances. *Measuring Business Excellence*, 17(3), 40-54, DOI: 10.1108/MBE-01-2013-0004

28. De Massis A., Piva E., Rossi-Lamastra C. (2013) Family firms and internationalization: an exploratory study on high-tech entrepreneurial ventures. *Journal of International Entrepreneurship*, 11, 108–129. DOI: 10.1007/s10843-012-0100-y
29. Colombo M.G., Piva E., Rossi-Lamastra C. (2013) Authorizing employees to collaborate with communities during working hours: When is it valuable for firms? *Long Range Planning*, 46, 236-257, DOI: 10.1016/j.lrp.2012.05.004.
30. Giudici G., Guerini M., Rossi-Lamastra C. (2013) Crowdfunding in Italy: State of the art and future prospects. *Economia e Politica Industriale*, 40 (4), 173-188, ISSN: 03912078.
31. von Krogh, G., Rossi-Lamastra, C., S. Haefliger (2012) Phenomenon-based research in management and organisation science: when is it rigorous and does it matter? *Long Range Planning*, 45, 277-298: DOI: 10.1016/j.lrp.2012.05.001.
32. Colombo M.G., Laursen K., Magnusson M., Rossi-Lamastra C. (2012) Small business and networked innovation: organizational and managerial challenges, *Journal of Small Business Management*, 50(2), 181–190, DOI: 10.1111/j.1540-627X.2012.00349.
33. Piva E., Rentocchini F., Rossi-Lamastra C. (2012) Is open source software about innovation? collaborations with the open source community and innovation performance of software entrepreneurial ventures. *Journal of Small Business Management*, 50(2), 340–364, DOI: 10.1111/j.1540-627X.2012.00356.x.
34. Piva E., Rossi-Lamastra C. (2012) Does Free/Open Source Software enable new forms of entrepreneurship? An analysis of the start-ups created to exploit the business opportunities stemming from Free/Open Source Software. *International Journal of Entrepreneurship and Innovation Management*, 16(3/4), 173-190, DOI: 10.1504/IJEIM.2012.051950.
35. Piva E., Rossi-Lamastra C. (2012) The license choices of SMEs doing business with Open Source Software: Empirical evidence on Italian firms. *International Journal of Open Source Software and Processes*, 4(1), 20-36, DOI: 10.4018/jossp.2012010102.
36. Colombo M.G., Laursen K., Magnusson M., Rossi-Lamastra C. (2011) Organizing inter- and intra-firm networks: what is the impact on innovation performance? *Industry and Innovation*, 18(6), 531–538. DOI: 10.1080/13662716.2011.601958.
37. Capra E., Francalanci C., Merlo F., Rossi Lamastra C. (2011) Firms' involvement in Open Source projects: a trade-off between software quality and success. *Journal of Systems and Software*, 84(1), 144-161, DOI: 10.1016/j.jss.2010.09.004.
38. Piva E., Grilli L., Rossi-Lamastra C. (2011) The creation of NTBFs at the local level: the role of local competences and communication infrastructures. *Industry and Innovation*, 18(6), 563–580, DOI: 10.1080/13662716.2011.591969.
39. Grilli L., Piva E., Rossi Lamastra C. (2010) Firm dissolution in high-tech sectors: an analysis of closure and M&A. *Economics Letters*, 109, 14-16. DOI: 10.1016/j.econlet.2010.07.006.
40. Rossi Lamastra C. (2009) Software innovativeness. A comparison between proprietary and Free/Open Source solutions offered by Italian SMEs. *R&D Management*, 39(2), 153-169. DOI: 10.1111/j.1467-9310.2009.00547.x.
41. Bonaccorsi A., Giannangeli S., Rossi C (2006). Entry strategies under competing standards-hybrid business models in the Open Source software industry. *Management Science*, 52(7), 1085-1098, DOI: 10.1287/mnsc.1060.0547.
42. Bonaccorsi A., Piscitello L., Rossi C. (2006) Local disparities in the ICT adoption. Spatial heterogeneity and spatial dependence. *Italian Journal of Regional Science*, 5(1), 11-29.
43. Bonaccorsi A., Rossi C (2006). Comparing motivations of individual programmers and firms to take part in the Open Source movement. From community to business. *Knowledge, Technology and Policy*, 18(4), 40-64.

44. Rossi C., Bonaccorsi A. (2005) Intrinsic vs. extrinsic incentives in profit-oriented firms supplying Open Source products and services. *First Monday, Peer Reviewed Journal on the Internet*, 10(5), ISSN: 13960466.
45. Bonaccorsi A., Rossi C. (2005). Altruistic individuals, selfish firms? The structure of motivation in Open Source software. *First Monday, Peer Reviewed Journal on the Internet, Special Issue* 2(3), ISSN: 13960466.
46. Bonaccorsi A., Rossi C. (2003) Why Open Source can succeed. *Research Policy*, 32(7), 1243-1258, DOI: 10.1016/S0048-7333(03)00051-9.

## **2. PUBLICATIONS IN ITALIAN JOURNALS**

1. Colombo M.G., Piva E., Quas A., Rossi-Lamastra C. (2012) Strategic changes in response to the crisis and growth of new technology-based firms. *Economia e Politica Industriale*, 29, 23-54.
2. Colombo M.G., Grilli L., Guerini M., Piva E., Rossi-Lamastra C. (2011) L'allargamento dei ranghi manageriali nelle giovani imprese: il caso delle start-up ad alta tecnologia. *L'Industria*, 3, 513-538.
3. Grilli L., Lenzi C., Piva E., Rossi-Lamastra C. (2010) The effects of human and infrastructural capital on the entry rates of new technology-based firms at the local level. *Economia e Politica Industriale*, 37(4), 9-37.
4. Colombo M.G., D'Adda D., Piva E., Rossi-Lamastra C. (2010) La delega dell'autorità decisionale nelle acquisizioni di NTBF: l'impatto sull'innovazione. *Economia e Politica Industriale*, 37(3), 39-68.
5. Grimaldi R., Rossi Lamastra C. (2010) Osservatorio su nuove imprese e nuovi settori: Introduzione. *Economia e Politica Industriale*, 37(2), 127-129.
6. Colombo M. G., Piva E., Rossi Lamastra C. (2010) L'allocatione del potere decisionale nelle imprese Open Source. Un'analisi empirica. *Economia e Politica Industriale*, 37(2), 63-97.
7. Bonaccorsi A., Merito M., Lorenzi D., Rossi C. (2007) Come le imprese partecipano ai progetti Open Source. Alcune evidenze preliminari e un'agenda per la ricerca. *Economia e Politica Industriale*, 3, 201-213.
8. Bonaccorsi A., Rossi C. (2002) L'Economia degli Standard e la Diffusione delle Tecnologie. L'Open Source non è un Assurdo Economico. *Economia e Politica Industriale*, 115.

## **3. BOOKS (EDITORS) OF INTERNATIONAL EXCELLENCE OR RELEVANCE**

1. Colombo M.G., Grilli L., Piscitello L., Rossi Lamastra C. (2011) (Eds.) *Science and innovation policy for the new knowledge economy*. Edward Elgar Publishing, Cheltenham, UK.
2. Franzoni C., Rossi Lamastra C. (2007) (Eds.) *Open knowledge and the cooperative approach to the production of research and innovation*. Franco Angeli, Milano.
3. Bonaccorsi A., Rossi C. (2006) (Eds.) *Economic perspectives on Open Source software*. Franco Angeli, Milano.

## **4. CHAPTERS IN BOOKS OF INTERNATIONAL EXCELLENCE OR RELEVANCE**

1. Butticiè V., Franzoni C., Rossi-Lamastra C., Rovelli P. (2017) The road to crowdfunding success: A review of the extant literature. In Afuah A., Tucci C., Viscusi G. (Eds.) *Creating and Capturing Value Through Crowdfunding*. Oxford University Press: Oxford, UK.
2. Colombo M.G., Mohammadi A., Rossi-Lamastra C. (2015) Innovative business models for high-tech entrepreneurial ventures: the organizational design challenges. In *Business Model Innovation: The Organizational Dimension*, edited by Nicolai Foss and Tina Saebi, Oxford University Press, pp. 169-190. ISBN: 978-0-19-870187-3.

3. Bonaccorsi A., Colombo M.G., Guerini M., Rossi-Lamastra C. (2014) How universities contribute to the creation of knowledge-intensive firms: detailed evidence on the Italian case. In Bonaccorsi A. (Ed) *Knowledge, Diversity and Performance in European Higher Education A Changing Landscape*. Edward Elgar Cheltenham, UK, Northampton, MA, USA, pp. 205-230, ISBN: 978 1 78347 200 0.
4. Colombo M.G., Rossi-Lamastra C. (2013) The organizational design of high-tech start-ups: State of the art and directions for future research. In Grandori A. (Eds) *Handbook of Economic Organization. Integrating economic and organization theory*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar Publishing, chapter 21, pp. 400-415. ISBN:
5. Massimo G. Colombo, Grilli L., Piscitello L. Rossi Lamastra C. (2011) Science and Innovation Policy for the New Knowledge Economy: Introduction. In Colombo M.G., Grilli L., Piscitello L., Rossi Lamastra C. (2011) (Eds.) *Science and innovation policy for the new knowledge economy*. Edward Elgar Publishing, Cheltenham, UK, chapter 1, pp.1-18.
6. Rossi Lamastra C. (2011) Firm's participation in FOSS: Theory and Preliminary evidence. In Benbya H, and Belbaly N. (Eds) *Successful OSS Project Design and Implementation*. Gower Publishing Ltd, Wey Court East, Union Road, Farnham, Surrey GU9 7PT UK.
7. Rossi Lamastra C. (2008) Knowledge, spillovers and firms' international growth. An analysis at the Italian NUTS3 level. In Piscitello L., Santangelo G. (Eds.) *Multinational and Local Competitiveness*, Franco Angeli, Milano, Italy.
8. Lorenzi D., Rossi Lamastra C. (2008) Assessing innovation in the software sector: proprietary vs. FOSS production mode. Preliminary evidence from the Italian case. In Russo B., Damiani E., Hissam S., Lundell D. Succi G. (eds.) *Open Source Development, Community and Quality*, Springer, NY, USA, pp. 325-331.
9. Bonaccorsi A., Piscitello L., Rossi C. (2007) The adoption of ICTs – Why does it differ across regions? In Suriñach J., Moreno R., and Vayá E. (eds.) *Knowledge Externalities, Innovation Clusters and Regional Development*. Edward Elgar Publishing Ltd, Cheltenham, UK, pp. 136-154.
10. Bonaccorsi A., Piscitello L., Rossi C. (2007) Explaining the territorial adoption of new technology: a spatial econometric approach. In Frenken K. (ed.) *Applied Evolutionary Economics and Geography*. Edward Elgar Publishing Ltd, Amsterdam, pp. 256-276.
11. Dalle J.M., Rossi C., Rullani F. (2007) Toward a new industrial organization? OSS in economic and managerial perspective. In Feller J., Fitzgerald B., Scacchi W., Sillitti A. (Eds.) *Open Source Development, Adoption and Innovation*, Springer, New York, NY, USA, pp. 377-380.
12. Rossi C. (2006) Copyright, software, and the economic theory: a survey of the literature. In Bonaccorsi A., Rossi C. (a cura di) *Economic Perspectives on Open Source Software*, Franco Angeli, Milano, Italy.
13. Bonaccorsi A., Rossi C. (2006) Contributing to the common pool resources in Open Source software. A comparison between individuals and firms. In Bonaccorsi A., Rossi C. (Eds.) *Economic Perspectives on Open Source Software*, Franco Angeli, Milano, Italy.
14. Bonaccorsi A., Rossi C. (2006) Licensing schemes in the production and distribution of Open Source software. An empirical investigation. In Bonaccorsi A., Rossi C. (Eds.) *Economic Perspectives on Open Source Software*, Franco Angeli, Milano, Italy.
15. Bonaccorsi A., Merito M., Piscitello L., Rossi C. (2006) Profiting from “open innovation”. Teece's building blocks meet the Open Source production paradigm. In Bonaccorsi A., Rossi C. (Eds.) *Economic Perspectives on Open Source Software*, Franco Angeli, Milano, Italy.
16. Rossi C., Bonaccorsi A. (2005) Intrinsic motivations and profit-oriented firms in Open Source software. Do firms practise what they preach? In Bitzer J. and P.J.H. Schroeder (Eds.) “The Economics of Open Source Software Development Analyzing Motivation, Organization, Innovation and Competition in the Open Source Software Revolution”, Elsevier, Amsterdam, The Netherland, pp. 83-110..
17. Bonaccorsi A. Merito M., Piscitello L., Rossi C. (2006) How is it possible to profit from innovation in absence of any appropriability? In Damiani E., Fitzgerald B., Scacchi W., Scotto M., Succi G. (Eds.) “Open Source Systems, Springer, Berlin., pp.333-335.

## 5. CHAPTERS IN ITALIAN BOOKS

1. Bonaccorsi A., Rossi-Lamastra C. (2011) Modelli aperti di innovazione. In *Trasformare conoscenza, trasferire tecnologia*. Dizionario critico delle scienze sociali sulla trasformazione produttiva della conoscenza, a cura di Bonaccorsi A., Bucchi M., Marsilio Editore, Italy, pp. 95-97.
2. Rossi Lamastra C. (2009) .Come le imprese italiane fanno business utilizzando il FLOSS. In Glorioso A. (ed.) *Il software libero in Italia. L'esperienza del software open source*. Snake Edizioni, Milano, Italy, pp. 8-21.
3. Piscitello L., Rossi C. (2006) Capacità innovativa, spillovers e crescita internazionale. un'analisi a livello provinciale. In *"L'Italia nell'Economia Internazionale. Rapporto ICE 2005-2006"*, pp. 449-465. Istituto Nazionale .per il Commercio Estero, Roma, Italy.
4. Bonaccorsi A., Rossi C. (2005) L'economia della produzione di software Open Source. In *Open Source. Atti del conference organizzato a Foggia il 2-3 July 2004 dalle Università di Foggia e Pavia Michele Bertani (Ed.)* Giuffrè Editore, Firenze, Italy.
5. Bonaccorsi A., Rossi C. (2003) L'economia della non adozione. Aspettative, esternalità di rete, interazione sociale. In *"Crisi e trasformazione dell'economia digitale. Il dibattito e il caso italiano"*, Giorgio Gottardi and Sergio Mariotti (Eds.). Franco Angeli Editore, Milano, Italy.
6. Bonaccorsi A. Rossi C. (2003) L'adozione del commercio elettronico B2B nelle imprese italiane. In *"Crisi e trasformazione dell'economia digitale. Il dibattito e il caso italiano"*, Giorgio Gottardi and Sergio Mariotti (Eds). Franco Angeli Editore, Milano, Italy.

## 6. OTHER PUBLICATIONS

1. Colombo M.G., Piva E., Rossi-Lamastra C (2010) *Il Sistema produttivo italiano e la crisi*. La-Rete.
2. Mariotti S., Rossi C. (2008) *Il Free/Open Source Software: quali opportunità per le piccole e medie imprese italiane?* La-rete.net, <http://www.la-rete.net/cgi-bin/larete/larete.cgi>, 10 Marzo 2008.
3. Contini S., Rossi Lamastra C. (2008) *Modelli aperti di creazione e gestione della conoscenza. Il caso Wikipedia*
4. Mariotti S., Rossi C. (2006) *Imprese e software Open Source*. Betel, 106.

## 7. PROCEEDINGS OF INTERNATIONAL CONFERENCES

**No more updated since April 2010.**

1. Cojocar D., Piva E., Rossi-Lamastra C. (2011) Modes of growth of young firms in high tech sectors. The role of family ownership. Article Presented a DIME Final Conference, 6-8 April, Maastricht, NL.
2. Colombo M. G., Piva E., Quas A., Rossi Lamastra C. (2011) How New Technology-Based Firms cope with the current global crisis: A dynamic capabilities perspective. Article Presented a DRUID-DIME Winter conference 2011, 20-22 Gennaio, Aalborg, Danimarca.
3. Colombo M.G., Grilli L., Piva E., Rossi-Lamastra C. (2011) The evolution of TMT in New Technology-Based Firms. The determinants of the choice between a new owner-manager and a salaried managers. Article Presented a 9th Annual International Industrial Organization Conference, 8-10 April, Boston, USA.
4. Colombo M.G., Piva E., Rossi Lamastra C. (2010) Organizing for collaborating with communities of users and developers: the case of firms doing business with Open Source Software. Article Presented a Strategic Entrepreneurship: Bringing Organization Design and Micro-foundations Into the Field, 11-12 November, Copenhagen.
5. Grilli L., Piva E., Rossi Lamastra C. (2010) The entry rates of new technology-based firms at local level: exploring the role of human and infrastructural capital. Article Presented a EARIE 2010, 2-4 September, Istanbul, Turkey.



6. Piva E., Rentocchini F., Rossi Lamastra C. (2010) Is open source about innovation? Whether and How interactions with the OS community enable innovation processes by entrepreneurial ventures. Article Presented a "IV Conferenza italiana sul software libero", 9-11 June, Cagliari, Italia.
7. Piva E., Rossi Lamastra C. (2010) Communities as a gateway to diversification for entrepreneurial ventures. The case of software firms' collaborations with the Open Source community. Article Presented al conference "Knowledge in Organizations Conference," Monte Verità, Ascona, Switzerland, May 30th - June 3rd.
8. Colombo S., Grilli L., Rossi Lamastra C. (2010) On the determinants of the degree of openness of Open Source firms: An entry model. Article Presented al conference "Organizing for networked innovation", 14-16 Aprile, Milano e Stresa, Italia.
9. Grilli L., Piva E., Rossi Lamastra C. (2010) High-tech entrepreneurship at local level: The role of internal and external knowledge networks. Article Presented al conference "Organizing for networked innovation", 14-16 Aprile, Milano e Stresa, Italy.
10. Colombo M.G., Piva E., Rossi Lamastra C. (2009). Delegation in firms doing business with the os communities. Article Presented al conference "Organizing for internal and external knowledge creation and innovation: the role of resources", 29-30 October, Copenhagen, Denmark.
11. von Krogh G., Rossi Lamastra C., Haeflinger S. (2009) Phenomenon-based research in management and organization science: the case of Open Source software. Article Presented a FIRB-RISC CONFERENCE, "Research and entrepreneurship in the knowledge-based economy", 7-8 Settembre, Milano, Italia.
12. Von krogh G., Rossi Lamastra C., Spaethz S. (2009) Governing for collaboration do firms' governance modes in OS projects impact on voluntary contribution? Article accettato a Strategic Management Society Conference 2009, 11-14 October, Washington, USA.
13. Colombo M.G., Piva E., Rossi Lamastra C. (2009) Delegation of authority in firms doing business out of open source. the case of employees' empowerment. Article Presented a FIRB-RISC CONFERENCE, "Research and entrepreneurship in the knowledge-based economy", 7-8 Settembre, Milano, Italia.
14. Colombo M.G., Piva E., Rossi Lamastra C. (2009) Does interaction with communities require delegation? The case of firms doing business out of Open Source. Article accettato a User and Open Innovation Workshop, 3-5 June, Amburgo, Germania.
15. Colombo M.G., Piva E., Rossi Lamastra C. (2009) Employees' empowerment in firms' doing business out of Open Source. Article Presented a "3rd FLOSS International Workshop on Free/Libre Open Source Software", 2-3 July, Padova, Italia.
16. Colombo M.G., D'Adda D., Piva E., Rossi Lamastra C. (2009) The innovation impact of the acquisitions of high-tech startups: new insights from combining competence-based and multitask agency theories. Article Presented a "Final Conference of the PICO project", Paris, 23-24 June.
17. Capra E., Francalanci C., Merlo F., Rossi Lamastra C. (2009) Firms' participation in Open Source projects: which impact on software quality and success. Article Presented a "DRUID Summer Conference 2009, Innovation, Strategy and Knowledge", 17-19 June, Copenhagen, Danimarca.
18. Grilli L., Lenzi C., Piva E., Rossi Lamastra C. (2009) The effects of human and infrastructural capital on the entry rates of new technology-based firms. Article Presented a "Workshop on Entrepreneurial Activity and Regional Competitiveness", 17-18 June, San Sebastian, Spain.
19. von Krogh G., Rossi Lamastra C., Haefliger S. (2009) Phenomena- based research in management and organization science. The case of Open Source Software. Article Presented a EURAM 2009, 11-14 Maggio, Liverpool, UK.
20. von Krogh G., Rossi Lamastra C., Haefliger S. (2009) Phenomena- based research in management and organization science. The case of Open Source Software. Article Presented a Academy of Management Meeting 2009, Chicago.
21. Capra E., Francalanci C., Merlo F., Rossi Lamastra C. (2009) A Survey on firms's participation in Open Source community projects. Article Presented a "OSS2009, Fifth Conference on Open Source Systems", 3-6 June 2009, Skovde, Sweden.

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23. Lorenzi D., Rossi Lamastra C. (2008) Openness and innovation: comparing Free/Open Source and proprietary solutions. Article Presented a "Organizing for internal and external knowledge creation and innovation: looking within or searching beyond?", Copenhagen, Danimarca.
24. Lorenzi D., Rossi Lamastra C. (2008) Innovating without traditional intellectual property protection: comparing proprietary and FLOSS solutions. Article Presented a "DIME - DRUID Fundamental on Open and Proprietary Innovation Regimes", Copenhagen, Danimarca.
25. Lorenzi D., Rossi Lamastra C. (2008) Assessing innovation in proprietary and Free/Open Source software. An analysis of the Italian case. Proceedings of Conferenza Italiana sul Software Libero, Trento, 16-18 Maggio.
26. Lorenzi D., Rossi Lamastra C. (2008) Innovating through digital commons. A comparison of the innovativeness of proprietary and Free/Open Source solutions. Article Presented a "EURAM 2008, Annual Conference of the European Academy of Management", Lubiana, Slovenia.
27. Piscitello L., Rossi C. (2007) Innovation capabilities, knowledge spillovers and firms' international growth. An analysis at the NUTS 3 level. Article Presented a "EARIE2007, Annual Conference of European Association for Research in Industrial Economics", Valencia, Spain.
28. Bonaccorsi A., Piscitello L., Rossi C. (2007) Scale and scope of firms doing business out of Open Source. Article Presented alla giornata di studi "OSSME2007, Toward a New Industrial Organization? OSS in economic and managerial perspective", tenutasi nell'ambito della Conferenza OSS2007, Limerick, Irlanda.
29. Bonaccorsi A., Piscitello L., Rossi C. (2007) Open Source and the software industry how firms do business out of an open innovation paradigm. Article Presented a EURAM 2007, Annual Conference of the European Academy of Management., 17-19 Maggio, Paris.
30. Bonaccorsi A., Lorenzi D., Merito M., Rossi C. (2007) Preliminary evidence on firms' participation in Open Source projects. Reflections upon a tentative research agenda. Associated paper nell'ambito di "International Workshop: The diffusion of F/LOSS and the Organisation of the Software Industry: From Social Networks to Economic and Legal Models", 31 Maggio – 1 June, Nizza, Francia, <http://e.darmon.free.fr/floss/index.html>.
31. Benussi L., Rossi C. (2007) Free/Open Source Software and commercial firms: case studies on a group of FLOSS companies in the city of Turin. Short paper presented at the Special Conference of the Strategic Management Society- New frontiers in entrepreneurship: strategy, governance and evolution, 23-25 Maggio, Catania, Italia.
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33. Bonaccorsi A., Lorenzi D., Merito M., Rossi C. (2007) Firms' involvement in the projects of the OS community. Some preliminary empirical evidence and a research agenda. Article Presented a "Research Room @ FOSDEM 2007", 24-25 Febbraio 2007, Bruxelles, Belgio, <http://libresoft.urjc.es/Activities/fosdem2007>.
34. Bonaccorsi A., Lorenzi D., Merito M., Rossi C. (2007) Software firms and the OS movement. An analysis of firms' involvement in the projects of the OS community. Poster Presented a "Third PRIME Annual Conference", 29 Gennaio – 1 Febbraio, 2007, Pisa, Italia (Best Poster Award).
35. Bonaccorsi A., Rossi C. (2005) Why profit-oriented companies enter the OS field? Intrinsic vs. extrinsic incentives. Proceedings of the Fifth Workshop on Open Source Software Engineering (WOSSE), International Conference on Software Engineering, St. Louis, Missouri, ACM Press New York, NY, USA. ISSN:0163-5948.

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38. Bonaccorsi A., Merito M., Piscitello L., Rossi C. (2006) Making business out of the commons. European software firms and the Open Source paradigm. Article Presented a "EARIE2006, Annual Conference of European Association for Research in Industrial Economics", 25-27 Agosto 2006, Amsterdam, Olanda.
39. Bonaccorsi A., Merito M., Piscitello L., Rossi C. (2006) Open knowledge in the software industry. How Open Source paradigm affects innovation dynamics. Article Presented a "International J. A. Schumpeter Society, 11th ISS Conference, Innovation, competition and growth: Schumpeterian perspectives", 21-24 June 2006, Sophia-Antipolis, Francia.
40. Bonaccorsi A., Piscitello L., Rossi C. (2006) The determinants of local innovativeness. the impact of R&D and spillovers from MNEs. Article Presented a "EUNIP International Conference 2006", 20-22 June 2006, Limerick, Irlanda.
41. Bonaccorsi A., Merito M., Piscitello L., Rossi C. (2006) "The open innovation paradigm. How firms do business out of Open Source software". Article Presented a "DRUID Summer Conference 2006", 18-20 June, Copenaghen, Damarca.
42. Bonaccorsi A., Piscitello L., Rossi C. (2006) The impact of university research on local innovativeness. Evidence from the Italian case. Article Presented a "International Workshop on Spatial Econometrics and Statistics", 25-27 Maggio, Roma, Italia.
43. Bonaccorsi A., Piscitello L., Rossi C. (2005) Explaining the territorial adoption of new technologies-a spatial econometric approach. Article Presented a "45th Congress of the European Regional Science Association", 23-27 Agosto, Amsterdam, Olanda.
44. Rossi C., Bonaccorsi A. (2005). Open Source software, intrinsic motivations and profit-oriented firms. Do not firms practise what they preach? Article Presented a "The 1st International Conference on Open Source Systems", 11-15 July, Genova, Italia.
45. Rossi C., Bonaccorsi A. (2005) Licensing schemes in the production and distribution of Open Source software. Article Presented a "DRUID Tenth Anniversary Summer Conference 2005", 27-29 June, Copenaghen, Damarca.
46. Bonaccorsi A., S., Rossi C. (2005) Contributing to the common pool resources in Open Source software. A comparison between individuals and firms. Article Presented a "DRUID Tenth Anniversary Summer Conference 2005", 27-29 June, Copenaghen, Damarca.
47. Bonaccorsi A., Piscitello L., Rossi C. (2005). The Adoption of ICTs. A Spatial Econometric Approach. Article Presented a "Industrial Organisation and Innovation", 20-21 June, Grenoble, Francia.
48. Rossi C., Bonaccorsi A. (2005) Why profit-oriented companies enter the OS field? Intrinsic vs. extrinsic incentives. Proceeding di "Fifth Workshop on Open Source Software Engineering (5-WOSSE): Open Source Application Spaces. International Conference on Software Engineering 2005 (ICSE 2005)", 17 Maggio 2005, Sant' Luis, USA.
49. Massetani R., Godani M., Zanetti M., Gabrielli L., Chiappale C., Giuliannelli S., Petri M., Ambrosini C., Ricci I., Rossi C. (2004) Analysis of the changes in personality traits. A valid support for the early diagnosis of dementia. Poster Presented a Neurology Congress, May 21-22, San Pietro in Palazzi, Cecina, Italy.
50. Bonaccorsi A., Rossi C. (2004) Contributing to the common pool resources in Open Source software. A comparison between individuals and firms (short version). Article Presented a 4th Workshop on Open Source Software Engineering (ICSE'04), 25 Maggio, Edimburgo, Scozia.
51. Bonaccorsi A., Martinelli M., Rossi C., Serrecchia I. (2002) Measuring and modelling Internet diffusion. Article Presented a "DRUID's Summer Conference 2002", 6-8 June, Copenaghen, Danimarca.

52. Bonaccorsi A., Del Soldato A., Martinelli M., Rossi C. , Serrecchia I. (2002) Measuring Internet Diffusion in Italy. Proceeding di “WITASI 2002, 1st Workshop on Internet Technology Applications and Societal Impact”, 10-11 October, Wroclaw, Polonia
53. Bonaccorsi A., Martinelli M., Rossi C., Serrecchia I., Vannozzi D. (2002) Internet diffusion & internet domains: looking for a new metric. The case of registrations by Italian individuals. Proceeding di “IADIS International Conference WWW/Internet 2002”, , 13-15 Novembre, Lisbona, Portogallo
54. Bonaccorsi A., Martinelli M., Rossi C., Serrecchia I., Ruberti S. (2002) Internet domains and Internet diffusion: looking for a new metrics. The case study of Italy. Proceeding di “6th Eunip Conference” 5-7 Dicembre, Turku, Finlandia
55. Bonaccorsi A., Gallo G., Rossi C., Vistori F. (2001) A simulation model for the diffusion of a new technology in an environment populated by heterogeneous agents. The case of Business to Business (B2B) E-Commerce. Proceeding di “WEHIA Conference 2001”, 7-9 June, Maastricht, Olanda
56. Bonaccorsi A., Gallo G., Rossi C., Vistori F. (2001) An agent-based simulation model for the diffusion of business to business e-selling: heterogeneity and critical mass. Article Presented a “2nd Annual (2002) Conference of Academy of E-Business”, 6-11 Marzo, Orlando, USA

## 8. PROCEEDINGS OF NATIONAL CONFERENCES

**No more updated since April 2010.**

1. Piva E., Rentocchini F., Rossi-Lamastra C. (2010) Is Open Source about innovation? Effects of the interactions with the OSS community on firms' innovative performances. AiIG 2010: Ricostruzione, ripresa economica e competitività, L'Aquila, 11-13 October.
2. Grilli L., Piva E., Rossi-Lamastra C. (2010) Skilled human capital and the creation of NTBFs at the local level. Differential role of internal and external networking potential in manufacturing and service sector. AiIG 2010: Ricostruzione, ripresa economica e competitività, L'Aquila 11-13 October.
3. Colombo M.G., Piva E., Quas A., Rossi-Lamastra C. (2010) Effetti della crisi e strategie di reazione: il caso delle giovani imprese italiane ad alta tecnologia, Differential role of internal and external networking potential in manufacturing and service sector. AiIG 2010: Ricostruzione, ripresa economica e competitività, L'Aquila, 11-13 October.
4. Grilli L., Piva E., Rossi-Lamastra C. (2010) How entrepreneurial ventures enlarge their managerial ranks. AiIG 2010: Ricostruzione, ripresa economica e competitività, L'Aquila, 11-13 October.
5. Colombo M.G., Piva E., Rossi Lamastra C. (2009) Le determinanti della delega dell'autorità decisionale nelle imprese OS. Un test empirico della multi-task agency theory. Article Presented a 50° Riunione Scientifica Annuale della Società Italiana degli Economisti, 22-24 October, Roma, Italia.
6. Colombo, M.G., Piva, E., Rossi Lamastra, C. (2009) Firms' involvement in the open source movement and employees' empowerment. Article accettato per la presentazione a XX Riunione Scientifica AiIG, Oltre la crisi: quali strategie per l'innovazione. 29-30 October 2009, Udine, Italia.
7. Piscitello L., Rossi C. (2006) L'internazionalizzazione produttiva delle province Italiane. Un'analisi con tecniche di econometria spaziale. Article Presented a “Impresa, mercato, lealtà territoriale, XXVII Conferenza Italiana di Scienze Regionali”, 12-14 October 2006, Pisa, Italia.
8. Bonaccorsi A., Piscitello L., Rossi C. (2007) Size and scope of firms doing business out of Open Source. An empirical investigation. Article Presented a “Congresso Annuale dell'Associazione Italiana di Ingegneria Gestionale”, Milano, Italia.
9. Bonaccorsi A., Piscitello L., Rossi C. (2004) Digital divide e produttività. Un'analisi a livello provinciale. Atti del conference “XXV Conferenza Italiana di Scienze Regionali”, 6-8 October, Novara, Italia

## 9. COMUNICATIONS AND REPORTS

1. Benussi L., Rossi C. (2007a) L'Open Source: il caso della provincia di Torino. in Antonelli c (ed.) *Analisi Economica dell'Innovazione nei Servizi di Rete nel Caso Piemontese*. Rapporto finale del progetto di collaborazione tra il Dipartimento di Economia "S. Cogne de Martiis" dell'Università degli Studi di Torino e il CSI Piemonte.
2. Benussi L., Rossi, C. (2007b) The Italian Open Source industry: do Open Source districts exist? The case of Turin province. LEI-CSI Working Paper, Dipartimento di Economia, Università di Torino;
3. Benussi L., Rossi, C. (2007c), The diffusion of free/open source software in Turin province. The case of software firms doing business out of open code, LEI-CSI Working Paper, Dipartimento di Economia, Università di Torino.
4. Bonaccorsi A., Lorenzi D., Merito M., Rossi C. (2007) Do firms take part in the projects of the OS community? Some preliminary empirical and a research agenda. MIT working paper.
5. Bonaccorsi A., Lorenzi D., Merito M., Rossi C. (2007) Firms' participation in Open Source projects: empirical evidence and research agenda. SSRN Working Paper.
6. Bonaccorsi A., Lorenzi D., Petrini G., Rossi C. (2007) Building indicators of innovation at sub-regional level. A comparative exercise on INNODEC provinces. Report Finale del progetto INNODEC, finanziato dall'Unione Europea, programma Interreg IIIC, DG Regio.
7. Bonaccorsi A., Rossi C (2004). Licensing schemes in the production and distribution of Open Source software. SSRN Working Paper.
8. Bonaccorsi A., Rossi C.(2004). Contributing to the common pool resources in Open Source software. A comparison between individuals and firms (long version). SSRN Working Paper.
9. Bonaccorsi A., Rossi C. (2002) The adoption of business to business e-commerce: network externalities effects and firms' structural heterogeneity. SSRN Working Paper.

#### **10. PUBLICATIONS IN "REVISE AND RESUBMIT" STATUS**

1. Colombo M.G., Piva E., Quas A., Rossi-Lamastra C. (2013) How are high-tech entrepreneurial ventures coping with the global crisis? *Industry & Innovation, R&R*.

#### **11. PUBLICATIONS SENT TO PEER REVIEWED JOURNALS**

1. Franzoni C., Rossi-Lamastra C. (2012) How scientists diversify their research interests: Empirical evidence from a new methodology. Submitted to *Industry & Innovation*

#### **12. WORKING PAPERS TO BE SENT TO PEER REVIEWD JOURNALS (some examples with tentative titles)**

1. Guerini M., Colombo M.G., Rossi-Lamastra C. (2014) The role of social and geographical proximity in collaborations between high-tech entrepreneurial ventures and universities. To be submitted to *Journal of Economic Geography*.
2. Colombo M.G., Cumming D., Mohammadi A., Rossi-Lamastra C. (2014), Wadhwa A. (2014) Open business models and venture capital finance. To be submitted to *Strategic Management Journal*
3. Aghasi K., Colombo M.G., Rossi-Lamastra C. (2014) Antecedents of target CEO departure in acquisitions of small high-tech firms: The leading role of founder CEO. To be submitted to *Organization Science*.
4. Colombo M.G., Piva E., Quas A., Rossi-Lamastra C. (2014) On the contingent value of dynamic capabilities: Dynamic bundles and big environmental jolts. To be submitted to *Strategic Management Journal*.
5. Piva E., Rossi-Lamastra C. (2014) Crowdfunding entrepreneurial ventures. The role of human and social capital. To be submitted to *Small Business Economics*

6. Colombo M.G., Foss N.J., Rossi-Lamastra C. (2014) Organizational designs for absorptive capacity: the role of task specialization, delegation of decision authority, and knowledge sharing practices. To be submitted to Strategic Management Journal.
7. Colombo M.G., Piva E., Rossi-Lamastra C. (2014) The innovation impact of the allocation of decision authority in the acquisition of high-tech start-ups. To be submitted to Research Policy.
8. Askoy D., Girratana M., Rossi-Lamastra C., Rullani F. (2014) Organizing a Firm-Community Collaboration for growth: How to benefit from open source projects without hurting them. To be submitted to Organization Science.

**COORDINATION AND PARTICIPATION IN SCIENTIFIC RESEARCH PROJECTS AT NATIONAL AND INTERNATIONAL LEVEL**

## **1. COORDINATION OF NATIONAL AND INTERNATIONAL RESEARCH PROJECTS**

1. Since September 2012. Coordinator of the project “Acquisitions in high-tech industries: the acquisition of Ratiopharm by TEVA”, financed by: TEVA Italia.
2. Since October 2012. Coordination of the scientific activities of the project “IN-EUR, Measuring INnovation among EUROpean Subregions”, (for the part of the project assigned to Politecnico di Milano), financed by the European Community, INTERREG IVC.
3. 2010- 2012. Coordination of the scientific activities of the project “Organizing for Networked Innovation”, financed by the European Community within the DIME Network of Excellence, 6FP (<http://www.dime-eu.org/>).
4. 2004-2006. Coordination of scientific activities of the project “ELISS II-EUROPEAN LIBRE SOFTWARE SURVEY, a research aimed at the collection of empirical data on firms that, in Italy and in Europe, do business with Open Source software” financed by the European Community within the Network of Excellence PRIME.
5. 2002-2003. Coordination of the project “Eliss I, European Libre Software Survey”, a research finalized to collecting data on firms that in Italy work with Open Source Software. Founder: Scuola Superiore S.Anna.

## **2. NATIONAL PROJECTS (CNR, FIRB, PRIN)**

1. Since February 2013. Participation in the PRIN 2010-2011 project, “Market and non-market mechanisms for the exchange and diffusion of innovation: when do they work, when they do not work, and why should we care”. Project B41J12000160008 financial support from the PRIN National Research Program. Coordinator of the research unit: Professor Massimo G. Colombo, Politecnico di Milano; national coordinator: Professor Alfonso Gambardella, Università Bocconi.
2. 2004-2006. Participation in the PRIN 2004 project, “University efficiency and economic development”. Coordinator of the research unit: Professor Andrea Bonaccorsi, Università degli Studi di Pisa; national coordinator: Professor Cella, Università degli Studi di Napoli.
3. 2003-2006. Participation in the FIRB 2003 project, “Research and entrepreneurship in the knowledge society: effects on the competitiveness of Italy and Europe”. Coordinator of the research unit: Professor Sergio Mariotti, Politecnico di Milano; national coordinator: Professor Franco Malerba, Università Bocconi.
4. 2001-2003. Participation in the FIRB 2001 project, “The future of ICT in Italy: diffusion process and supply-side development”.
5. 2001-2003. Participation in the project Agenzia 2000: “Design and analysis of combinatorial auctions”. National coordinator: IMC-CNR, Pisa, other institutions: Scuola Superiore Sant’Anna, Università degli Studi di Modena, Università degli Studi di Siena.

6. 2000-2003. Participation in the project MURST 40%, “Electronic commerce: new technologies and new markets for small and medium enterprises”. Coordinator of the research unit: Professor Andrea Bonaccorsi, Scuola Superiore S. Anna; national coordinator: Professor Sergio Mariotti, Politecnico di Milano.

### **3. EUROPEAN PROJECTS**

1. Since January 2013. Participation in the EU project “CRE8TV.EU - Creativity for innovation & growth in Europe”, financed by the European Community, 7FP July 18<sup>th</sup> 2012 (Proposal: 320203).
2. Since January 2009. Participation to the project “VICO, Financing Entrepreneurial Venture in Europe”, financed by the European Community, 7FP (<http://www.vicoproject.org/>).
3. June 2008-June 2009. Participation to the project “PICO, Academic entrepreneurship, from knowledge creation to knowledge diffusion”, financed by the European Community, 6FP (<http://www.csi.ensmp.fr/WebCSI/PICO/index.html>).
4. 2005-2007. Participation to the project “INNODEC Measuring the degree of innovation of the local economic system”, financed by the European Community, INTERREG IIIC, <http://innodec.eucluster.net/index.1-18-1-3.html>.
5. 2004-2007. Participation to the Network of Excellence PRIME, financed by the European Community, 6FP (<http://www.prime-noe.org>).

### **4. OTHER RESEARCH PROJECTS**

1. Since January 2014. Participation in the project on Crowdfunding managed by Assolombarda within the project “Far volare Milano”.
2. Since January 2009. Participation in the project RITA (Research of High Tech Entrepreneurship) dealing with the creation of a database on young high-tech firms in Italy. Founder: Unicredit.
3. 2006-2007. Participation in the project of collaboration between CSI Piemonte and the Department of Economics “Cognetti de Maris” of the Università degli Studi di Torino. Chair of the project: Professor Cristiano Antonelli
4. 1999 – 2000. Participation to the ITEMS project on the diffusion of B2B E-Commerce in Italy. Founder: ADACI.

**December 9 2017**

Cristina Rossi-Lamastra

