

**VINCENZO BUTTICE'**

---

**BIO**

Vincenzo Buttice' is an assistant professor at the School of Management of Politecnico di Milano, where he got his Ph.D. with distinction. Vincenzo has been a visiting scholar at the Copenhagen Business School, at the Indiana University Purdue University of Indiana, at ShanghaiTech University, and at Trinity College Dublin. His main research interests are Entrepreneurial Finance and Sustainable Finance. His research has appeared in Entrepreneurship Theory & Practice, Journal of Corporate Finance, and Research Policy, among others. Vincenzo has been actively involved in a number of projects funded by national and international institutions and he has been invited to talk about his research in dissemination event. Vincenzo teaches Energy Economics in the M.Sc. in Energy Economics and Business Data Analytics, in the B.Sc. in Management Engineering at Politecnico di Milano. Vincenzo is also a lecturer in Entrepreneurial Finance and Sustainable Finance at the MIP School of Management. He was also an Adjunct Professor at the Trinity Business School and at the School of Entrepreneurship and Management of Shanghai Tech University.

**CURRENT POSITION**

- Junior Assistant Professor (RTD-A) at Politecnico di Milano, Department of Management, Economics and Industrial Engineering.
- Delegate International Relations (Europe and Americas), MIP Graduate School of Business.
- Vice-Director Climate Finance Observatory, at Politecnico di Milano, School of Management.
- Senior Researcher, Drones Observatory, School of Management and Department of Aerospace, Science and Technology.

**NATIONAL SCIENTIFIC QUALIFICATION (art.16 of the law 30 December 2010, n.240)**

**13/11/2020 - 13/11/2029** – Settore Concorsuale 09/B3 Ingegneria Economico-Gestionale. Professore Di II<sup>a</sup> Fascia, ING-IND/35.

**EDUCATION**

**2017** – Ph.D. with distinction, in Management, Economics and Industrial Engineering, Politecnico di Milano – Dissertation title: *The accumulation of social capital in the early stages and its implications for entrepreneurial performances*. Thesis Advisor: Prof. **Chiara Franzoni**. Thesis Opponent: **Olav Sorenson**, Yale School of Management.

**2013** – M.Sc. in Management Engineering, Politecnico di Milano – Dissertation title: *The Role of Rewards for the Success of Crowdfunding Projects in Reward-Based Crowdfunding: An Exploratory Analysis*. Thesis Advisor: Prof. **Cristina Rossi Lamastra**.

**2011** – B.Sc. in Management Engineering, Politecnico di Milano.

**VISITING PERIOD AT INTERNATIONAL INSTITUTIONS**

**2020**– Adjunct Faculty, Trinity Business School, Trinity College Dublin. Invited by Prof. **Francesca Di Pietro**.

**2018**– Visiting Researcher (short visiting), Faculté des sciences économiques Rennes1, Rennes. Invited by Prof. **Diego Useche**.

**2018**– Adjunct Faculty, School of Entrepreneurship and Management of Shanghai Tech University, Shanghai. Invited by Prof. **Suting Hong**.

**2017**– Visiting Research Fellow (short visiting), OECD, Public Governance Directorate, Paris. Invited by Dr. **Florence Mouradian**.

**2016**– Visiting Ph.D. Student, Indiana University Purdue University Indiana, Department of public affairs and environment. Invited by Prof. **Douglas Noonan**.

**2015**– Visiting Ph.D. Student, Copenhagen Business School, Department of Innovation and Organizational Economics. Invited by Prof. **Mark Lorenzen**.

## RESEARCH INTEREST

Crowdfunding, Entrepreneurial Finance, Climate Finance, Sustainable Finance.

## RESEARCH PUBLICATIONS/ WORKING PAPERS

Google scholar data available [here](#):

- Number of Citation: 321
- H-index: 6
- Scopus Documents: 14
- FT50 articles: 3
- Gold articles (or above), according to AiIG classification: 8

### Published papers

- [12] Butticiè V., Collewort V., Stroe S., Vanacker T., Vismara S., Walthoff-Borm X., Equity Crowdfunders' Human Capital and Signal Set Formation: Evidence from Eye Tracking. *Entrepreneurship Theory and Practice*. Forthcoming. (AiIG classification: GOLD\*, FT 50 Journal, Q1 Scopus).
- [11] Butticiè V., Croce A., Ughetto E. (2021), Network dynamics in business angels groups' investment decisions. *Journal of Corporate Finance*. 66 (January 2021) (AiIG classification: Gold, Q1 Scopus).
- [10] Butticiè V., Ughetto E., What, where, who and how? A bibliometric study of crowdfunding research. *IEEE*. Forthcoming (AiIG classification: Gold, Q1 Scopus).
- [9] Butticiè V., Di Pietro F., Tenca F., The Role of Equity Crowdfunding in Influencing Entrepreneurs' Ability to Attract Professional Investors: A deal structure perspective. *Journal of Corporate Finance*. 65 (December 2020). (AiIG classification: Gold, Q1 Scopus).
- [8] Butticiè V., Di Pietro F., Institutional Characteristics and The Development of Crowdfunding Across Countries. *International Review of Financial Analysis*. Forthcoming (AiIG classification: Silver, Q1 Scopus).
- [7] Thumm N., Butticiè V., Cavaggioli F., Franzoni C., Scellato G., Striszowsky P. (2020) Impact of counterfeiting on the performance of digital technology companies. *Research Policy*. 49 (5), 103959 (AiIG classification: GOLD\*, FT 50 Journal, Q1 Scopus).
- [6] Butticiè V., Rovelli P. (2020). "Fund me, I am fabulous!" Do narcissistic entrepreneurs succeed or fail in crowdfunding?. *Personality and Individual Differences*. 162 (2020), 110037-110045 (AiIG classification: Silver, Q1 Scopus).
- [5] Rovelli, P., Butticiè, V. (2020). On the organizational design of entrepreneurial ventures: a comprehensive empirical analysis. *Journal of Industrial Business and Economics- Economia e Politica Industriale*. Forthcoming (AiIG classification: Bronze, Q2 Scopus).
- [4] Butticiè, V., Noonan, D. (2020). Active backers, product commercialization, and product quality after a crowdfunding campaign: A comparison between first-time and repeated entrepreneurs. *International Small Business Journal*. (AiIG classification: GOLD, Q1 Scopus).
- [3] Butticiè V., Colombo M.G., Fumagalli, E., Orsenigo, C. (2019). Green-oriented Crowdfunding Campaigns: Their Characteristics and Diffusion in Different Institutional Settings. *Technology Forecasting and Social Change*. (AiIG classification: GOLD, Q1 Scopus).
- [2] Butticiè, V., Orsenigo, C., Wright, M. (2018) The Effect of Information Asymmetries on Serial Crowdfunding and Campaign Success. *Journal of Industrial Business and Economics- Economia e Politica Industriale*, 1-31. (AiIG classification: Bronze, Q2 Scopus).
- [1] Butticiè, V., Colombo, M. G., & Wright, M. (2017). Serial crowdfunding, social capital, and project success. *Entrepreneurship Theory and Practice*, 41(2), 183-207. (AiIG classification: GOLD\*, FT 50 Journal, Q1 Scopus). Highly cited paper in Web of science: In the top 1% of the more cited papers in the academic field of Economics & Business.

## MONOGRAFY

- [1] Tenca, F., Butticiè V., Colombo, M.G., Croce, A., Giudici, G., Guerini, M. *Entrepreneurial Finance: A Definitive Guide*. World Scientific (SG), 2020.

## CHAPTERS IN EDITED BOOKS

- [4] Butticiè, V., Il crowdfunding come cofinanziamento degli interventi pubblici: L'elaborazione del relativo piano finanziario per la scelta del modello e per il successo della campagna. In Di Pietro et al. (Eds.) **Il crowdfunding un'opportunità finanziaria per musei e università**.

- [3] Butticiè, V., Colombo, M. G., An overview on crowdfunding, **Oxford Research Encyclopedia of Business and Management**, Oxford University Press (UK), 2020.
- [2] Butticiè, V., Colombo, M. G., Industry specificity and the effect of internal social capital in reward-based crowdfunding, in Alvarez, S., G. Carayannis, E. G., Dagnino, G. B., Faraci, R. (Eds.) *Entrepreneurial Ecosystems and the Diffusion of Startups*, Edward Elgar, Cheltenham (UK), 2018.
- [1] Butticiè V., Franzoni C., Rossi-Lamastra C., Rovelli P. The Road to Crowdfunding Success: A Review of Extant Literature, in Tucci, C., Afuah, A., Viscusi, G. (Eds.), *Creating and Capturing value through Crowdsourcing*, Oxford University Press (UK), 2018.

#### OFFICIAL REPORTS

- 2021-** “Droni- Fare sistema per una maggiore sviluppo, Report Ricerca 2020, Osservatori Digital Innovation.
- 2020-** “Gli ambiti applicativi dei droni a livello internazionale”, Market Insights, Osservatori Digital Innovation.
- 2018-** “Impact of counterfeiting on the performance of digital technology companies”, JRC Digital Economy Working Paper 2018-02, JRC Technical Reports. Available [here](#).
- 2017-** “Assessing the potential for crowdfunding and other forms of alternative finance to support research and innovation”. Available [here](#).

#### WORKING PAPER

- Butticiè V., Franzoni C., Lorenzen M., Rossi-Lamastra C. The accumulation of entrepreneurial social capital in the fashion industry: A field study. *Strategic Entrepreneurship Journal*. Status: [Revise & Resubmit](#).
- Butticiè V., Colombo M.G., Orsenigo C. (Dark) Green: the paradox of crowdfunding green campaigns in environmentally sustainable countries. *Journal of Corporate Finance*. Status: [Revise & Resubmit](#).
- Butticiè V., Croce A., Ughetto E., Crashing the glass ceiling or falling off the glass cliff? Gender homophily in venture capital financing. *Entrepreneurship Theory & Practice*. Status: [Revise & Resubmit](#)
- Bianchini, R., & Butticiè, V. On the impacts of extreme weather events on asset pricing. Abnormal returns in the electricity sector.
- Bianchini, R., & Butticiè, V., Croce, A., The impact of temperature shocks on European SMEs.
- Butticiè V., Rossi-Lamastra C., Gender and crowdfunding: How role congruity affects the attraction of local and distant backers.
- Butticiè V., Useche D., Crowdfunding to overcome the liability of outsidership: Drivers of immigrant entrepreneurs’ fundraising performance.
- Butticiè V., Messeni-Petruzzelli A., Natalicchio A. The pibe de oro effect, status shifts after collective achievements.
- Butticiè V., Natalicchio A., Marzano R. I am once again asking for your financial support: A review of civic crowdfunding research.
- Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface.
- Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., The Birdman Effect: High Status Backfire with Heterogeneous Audiences.
- Butticiè V., Guerini, M., Who (Can) Tap the Crowd: On The characteristics of Start-Ups Accessing Equity Crowdfunding in Italy.

#### RESEARCH PROJECTS

- "Entrepreneurs As Scientists: When and How Start-ups Benefit from A Scientific Approach to Decision Making", PRIN, Progetti di ricerca di rilevante interesse nazionale. Member of the research unit: POLIMI
- "RISIS2: Research infrastructure for science and innovation policy studies" Horizon2020 Research and Innovation Programme Grant Agreement n°824091"
- "Effectiveness of IPR systems and innovation with digital technologies" Procedure reference number: JRC/SVQ/2017/B.6/0007/NC. **Topic:** Assessing the impact of counterfeiting on firm performances.
- "Assessing the potential for crowdfunding and other forms of alternative finance to support research and innovation", Under the Framework Contract: "Framework Contract for the provision of services to the Commission in the field of evaluation of research and innovation programmes and policies", N° 2012/S 144-240132, European Commission Directorate-General Research and Innovation, 2016-2017. **Topic:** Assessing the amount of crowdfunding that goes to Research and Innovation projects.

- "Unveiling Creativity for Innovation in Europe" (CRE8TV), FP7-SSH2012, CRE8-TV, European Commission, 2013-2015. **Topic:** Founders and Founding Teams of Creative Entrepreneurial Ventures.

### **COMMISSIONED RESEARCH**

- "Research on Climate Finance" within the Climate Finance Observatory, The research is supported by different industrial private (e.g. Costacurta-VICO; RePower; IREN) and public players (e.g. Banca d'Italia, CONSOB, Ivass, Regione Lombardia, Veneto Sviluppo, ABI).
- "Research on the drone industry" within the Drones Observatory, The research is supported by different industrial private (e.g. Enel, Eni, Inrete, Leonardo, D-flight, DHL, DRB, Mirumir, Nuovasia, Milano Bergamo Airport, Sea, Tim, Vodafone, MENTA SRL, D-FLIGHT, JT DRONE, DRB) and public players (e.g. ENAC; ENAV, UNAVIA, ASSORPAS, AOPA ITALIA; ARPA LOMBARDIA; ARRAY; ASSAEROPORTI; CIRA; DORALAB; UNAVIA).

### **PRESENTATIONS AT CONFERENCES/WORKSHOPS:**

- 2<sup>nd</sup> DIF conference, Valencia, December 3, 2019: Butticiè V., Di Pietro F., Tenca F., The Role of Equity Crowdfunding in Influencing Entrepreneurs' Ability to Attract Professional Investors: A deal structure perspective.
- RSA AiIG 2019, Torino, October 17, 2019: Butticiè V., Rossi-Lamastra C., Role Congruity theory and crowdfunding.
- RSA AiIG 2019, Torino, October 17, 2019: Butticiè V., Messeni-Petruzzelli A., Natalicchio A., The pibe de oro effect, status shifts after collective achievements.
- RSA AiIG 2019, Torino, October 17, 2019: Thumm N., Butticiè V., Caviggioli F., Franzoni C., Scellato G., Striszowsky P. Impact of counterfeiting on the performance of digital technology companies.
- EUSPRI ECC, Turin, September, 23, 2019: Butticiè V., Guerini M. Who (Can) Tap the Crowd: On The characteristics of Start-Ups Accessing Equity Crowdfunding in Italy.
- AOM Annual Meeting, Boston, August, 13, 2019: Butticiè V., Useche D. Crowdfunding to overcome the liability of outsidership: Drivers of immigrant entrepreneurs' fundraising performance.
- 4<sup>th</sup> EntFin conference, Trier, July, 3, 2019: Walthoff-Borm X., Butticiè V., Vismara S. Equity crowdfunding, information processing and financial literacy: an eye tracking analysis.
- 4<sup>th</sup> EntFin conference, Trier, July, 2, 2019: Butticiè V., Colombo M.G., Rovelli, P., The Role of Venture Capitalists in the Allocation of Decision Authority in Entrepreneurial Ventures.
- 4<sup>th</sup> EntFin conference, Trier, July, 2, 2019: Butticiè V., Di Pietro F., Tenca F., The Role of Equity Crowdfunding in Influencing Entrepreneurs' Ability to Attract Professional Investors: a deal structure perspective.
- Entrepreneurship, Finance and Innovation: current debate and future research trends, January, 11, 2019: Butticiè V., Di Pietro F., Tenca F., The Role of Equity Crowdfunding in Influencing Entrepreneurs' Ability to Attract Professional Investors: a deal structure perspective.
- AOM conference, Tel Aviv, Decemeber, 13, 2019: Butticiè V., Di Pietro F., Tenca F., The Role of Equity Crowdfunding in Influencing Entrepreneurs' Ability to Attract Professional Investors: a deal structure perspective\*.
- RSA AiIG 2018, Castellanza, October 17, 2018: Butticiè V., Guerini M., Who (Can) Tap the Crowd: On The characteristics of Start-Ups Accessing Equity Crowdfunding in Italy.
- SMS conference, Paris, September, 25, 2018: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface.
- R&D management conference, Milan, July, 4, 2018: Butticiè V., Noonan, D., The Side Effects of Crowdfunding on Entrepreneurial Outcomes.
- R&D management conference, Milan, July, 3, 2018: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface\*.
- 3<sup>rd</sup> EntFin conference, Milan, June, 26, 2018: Butticiè V., Croce A., Ughetto E., Network dynamics in business angels groups' investment decisions.
- 3<sup>rd</sup> EntFin conference, Milan, June, 26, 2018: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface.
- Druid 18 conference, Copenhagen, June, 12, 2018: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface.

- 3rd Abbé Grégoire Innovation Days, Paris, April, 4, 2018: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface\*.
- Milan EuSPRI early career conference, November, 26-27, 2017: Butticiè V., Colombo M.G., Rovelli, P., Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface\*.
- Milan EuSPRI early career conference, November, 26-27, 2017: Green-oriented Crowdfunding Campaigns: Their Characteristics and Diffusion in Different Institutional Settings.
- RSA AiIG 2017, Bari, October 17, 2017: Butticiè V., Colombo M.G., Fumagalli, E., Orsenigo, C., Financing green in crowdfunding.
- AoM, Atlanta, August, 5, 2017: Butticiè, V., Noonan, D., Do Not Bite More Than You Can Chew: The Side Effects of Crowdfunding on Entrepreneurial Performances.
- DRUID17, New York, June 14, 2017: Butticiè, V., Noonan, D., Do Not Bite More Than You Can Chew: The Side Effects of Crowdfunding on Entrepreneurial Performances.
- CGIR Workshop, Corporate governance implications of new methods of entrepreneurial firm formation, Bergamo, 2017: Butticiè, V., Noonan, D., Do Not Bite More Than You Can Chew: The Side Effects of Crowdfunding on Entrepreneurial Performances.
- RSA AiIG 2016, Bergamo, October 17, 2016: Butticiè, V., Noonan, D., Do Not Bite More Than You Can Chew: The Side Effects of Crowdfunding on Entrepreneurial Performances.
- RSA AiIG 2015, Vicenza, October 16, 2015: Butticiè V., Franzoni C., Lorenzen M., Rossi-Lamastra C. The Accumulation of Entrepreneurial Social Capital in the Fashion Industry: A Field Study\*.
- SMS, Denver, October 6, 2015: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., The Birdman Effect: High Status Backfire with Heterogeneous Audiences\*.
- Cre8tv PhD and Early Career Researcher Workshop, Manchester, September 17, 2015: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., The Birdman Effect: High Status Backfire with Heterogeneous Audiences.
- AoM onference, Vancouver, August 11, 2015: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., The Birdman Effect: High Status Backfire with Heterogeneous Audiences\*.
- DRUID15, Rome, June 17, 2015: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., The Birdman Effect: High Status Backfire with Heterogeneous Audiences.
- REER, Atlanta, November 8, 2014: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., Heterogeneous tastes and the response to reputational signals in film crowdfunding\*.
- RSA AiIG 2014, Bologna, October 16, 2014: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., Heterogeneous tastes and the response to reputational signals in film crowdfunding.
- SMS, Madrid, September 21, 2014: Butticiè V., Colombo M.G., Franzoni C., Rossi-Lamastra C., Heterogeneous tastes and the response to reputational signals in film crowdfunding\*.

#### **ORGANIZATION OF CONFERENCES AND WORKSHOPS**

- 2019-** RSA AiIG 2019, Torino, October 17, 2019, Special track on Entrepreneurial Finance. Co-organized with Annalisa Croce, Francesca Tenca, Elisa Ughetto, Silvio Vismara.
- 2019-** SOM Event “Meet the entrepreneurial finance ecosystem”, Milan, September,17. Roundtable with professional investors.
- 2019-** EU-SPRI Early Career Researcher Conference “The changing entrepreneurial finance landscape: challenges for policy”, Turin, September. Co-organized with: Elisa Ughetto, Annalisa Croce, Massimo G. Colombo, Francesca Tenca, Emilio Paolucci, Giuseppe Scellato, Marco Giordana.
- 2018-** ENTFIN Conference, 3<sup>rd</sup> Entrepreneurial Finance Conference, Milan, June 26<sup>th</sup>-27<sup>th</sup>. Co-organized with: Massimo G. Colombo, Giancarlo Giudici, Massimiliano Guerini.
- 2018-** R&D Management 2018, Transformational challenges for organizations and society, June 30<sup>th</sup>-July 4<sup>th</sup>, Special track: Finance for innovation: new tools and approaches. Co-organized with: Giancarlo Giudici, Massimiliano Guerini.
- 2017-** EU-SPRI Early Career Researcher Conference “How to Foster Innovative Entrepreneurship? Trends, Challenges, and Policy Implications”, Milan, November 23<sup>rd</sup>-24<sup>th</sup>. Co-organized with: Massimiliano Guerini, Christian Manfred Lechner, Carlotta Orsenigo, Evila Piva, and Paola Rovelli.
- 2017-** SOM Alumni Event: "Smart money 4 smart people: which future for start-ups?", Milan May, 11<sup>th</sup>. Co-organized with: Cristina Rossi-Lamastra, and Massimiliano Guerini.
- 2015-** CRE8TV workshop, Milan September, 9<sup>th</sup> -11<sup>th</sup>. Co-organized with: Chiara Franzoni.

### **OTHER ROLES AT CONFERENCES/WORKSHOPS:**

- EUSPRI ECC 19 Conference, Turin, September, 24, 2019. Track Chair: Informal Financing.
- RSA AiIG 2019, Torino, Organizer of the track on “Entrepreneurial Finance”, with Annalisa Croce, Francesca Tenca, Elisa Ughetto, Silvio Vismara.
- ENTFIN 19 Conference, Trier, July, 3, 2019. Track Chair: Crowdfunding campaigns.
- Druid 18 Conference, Copenhagen, June, 12, 2018. Track Chair: Big data, open data and the digital transformation.
- R&D Management Conference 18, Milano, July, 2, 2018. Track Chair: Finance for Innovation: New Tools and Approaches

### **INVITED SEMINARS**

- Crowdfunding to overcome the liability of outsidership: Drivers of immigrant entrepreneurs’ fundraising performance, Journée d’études Crowdfunding Fin&Tech, CNRS, **Rennes-1 University**, Rennes, 2018
- Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface, **School of Entrepreneurship and Management of Shanghai Tech University**, Shanghai, 2018
- Financing and Organization of Entrepreneurial Ventures: Looking Beyond the Surface, **Collegio Carlo Alberto**, Torino, 2018, Economics of innovation and knowledge seminars
- Signaling to the crowd: Heterogeneous tastes and the response to reputational signals in film crowdfunding, **Copenhagen Business School**, Copenhagen, 2015, INO seminar
- Signaling to the crowd: Heterogeneous tastes and the response to reputational signals in film crowdfunding, **Università di Pisa**, Pisa, 2015, Department of economics seminars
- Signaling to the crowd: Heterogeneous tastes and the response to reputational signals in film crowdfunding, **Bocconi University**, Milan, 2014, Department Seminar series in Management

### **INVITED TALKS**

- Round Table: “La rilevanza finanziaria del cambiamento climatico: Università e operatori a confronto”. 8° edizione della Settimana dell’Investimento Sostenibile e Responsabile, 12 novembre 2020, Forum per la finanza sostenibile, Milano.
- Round Table: “Crowdfunding and alternative finance European debate and local plans”. Palazzo Malvezzi, Sala del Consiglio via Zamboni 13, Bologna.
- Workshop: “Crowdfunding come co-finanziamento degli interventi pubblici: l’elaborazione del relativo piano finanziario per la scelta del modello e per il successo della campagna”, Bologna.
- Keynote Speaker - Workshop: “Verso un Hub Italiano per il crowdfunding”, Area della ricerca del CNR, Bologna.
- Crowdfunding and the determinants of campaign success. Bergamo, June 7, 2017 SPEA/CCSE/UniBG Summer School, Global Perspective of Public and Private Sector Interaction.
- Crowdfunding, a new source of finance for innovation and sustainability. Milan, April 1, 2014. Open Seminar: System design for sustainability.

### **EDITORIAL ROLES**

I am member of the advisory board of the Journal of Industrial and Business Economics.

I serve as reviewer also for the Journal of Business Venturing, Entrepreneurship Theory & Practice, Journal of Management Studies, Research Policy, Journal of Corporate Finance, British Journal of Management, Small Business Economics, Technology Forecasting & Social Change, Technovation, Journal of Cultural Economics, Journal of Small Business Management, Journal of Technology Transfer, IEEE Transaction on Engineering Management, Economics of Innovation and New Technology, eLife.

I serve as reviewer also for the AoM conference, the SMS conference, the DRUID conference, the EURAM conference, the IFKAD conference, and the AIIG RSA.

### **OTHER EVALUATION EXPERIENCE**

**2019-** Judge for the Queen's Entrepreneurs' Competition (QEC)

**2019-** Registration to the expert evaluation portal (EC)

**2014-2019-** Evaluator for the Business game organized by Politecnico di Milano at Department of Management, Economics and Industrial Engineering (DIG), Politecnico di Milano

### **TEACHING EXPERIENCE**

#### ***PhD level***

**2020-** Lecturer, Crowdfunding, PhD program in Management, Economics and Industrial Engineering, Politecnico di Milano, June, 19, 2020.

**2019-** Lecturer, Crowdfunding and equity crowdfunding, PhD summer School on Entrepreneurial Finance, Torino, September, 25, 2019.

#### ***Post Graduate level***

**Since 2021-** Lecturer, The Impact of Climate Change on firms for the Program ESG analysis and investing, Average Valuation: **4.5/5**.

**Since 2020-** Lecturer, Entrepreneurial Finance, I-FLEX Executive MBA. Average Valuation: **4.5/5**.

**Since 2019-** Lecturer, Crowdfunding and Start-up Valuation for the flexible EMBA program: online program, clip for distant learning.

**Since 2018-** Lecturer, Crowdfunding and Start-up Valuation, for AMIE program, MIP Politecnico di Milano Graduate School of Business and Solvay Business School. Average Valuation: **4.5/5**.

**Since 2017-** Lecturer, Finance Analytics, within the International Master in Business Analytics and Big Data, MIP Politecnico di Milano Graduate School of Business. Average Valuation: **4.2/5**.

**Since 2017-** Lecturer and tutor for the boot camp in entrepreneurship, within the full time MBA, MIP Politecnico di Milano Graduate School of Business. Average Valuation: **4.2/5**.

**Since 2017-** Lecturer, Entrepreneurial Finance, Executive MBA, MIP Politecnico di Milano Graduate School of Business. Average Valuation: **4.5/5**.

**Since 2017-** Thesis advisor for the International Master in Business Analytics and Big Data organized, MIP Politecnico di Milano Graduate School of Business.

**2018-** Lecturer, Crowdfunding, for MIT program, MIP Politecnico di Milano Graduate School of Business. Valuation: **4.2/5**.

**2017-** Thesis advisor for the part time EMBA, MIP Politecnico di Milano Graduate School of Business.

#### ***Graduate level***

**Since 2018-** Energy Economics, M.Sc. in Energy Engineering, Politecnico di Milano. Average valuation: **3.7/4**.

**2016-2019** Teaching assistant, Entrepreneurial Finance (Professor Massimo G. Colombo), M.Sc. in Management Engineering, Politecnico di Milano.

**2017-** Teaching assistant, Business Economics (Professor Deniz Tuncalp) M.Sc. in Civil Engineering, Politecnico di Milano.

#### ***Under Graduate level***

**Since 2021-** Business Data Analysis, B.Sc. in Management Engineering, Politecnico di Milano.

**2016-2018** Teaching assistant, Economics and Business Organization (Professor Chiara Franzoni) B.S. in Electrical Engineering, Politecnico di Milano.

**2018-** Teaching assistant, Economics and Business Organization (Professor Evila Piva) B.S. in Computer Engineering, Politecnico di Milano.

**2017-** Teaching assistant, Economics and Business Organization (Professor Giancarlo Giudici) B.S. in Management Engineering, Politecnico di Milano.

**2017-** Teaching assistant, Economics and Business Organization (Professor Cristina Rossi Lamastra) B.S. in Electrical Engineering, Politecnico di Milano.

**2016-** Academic tutor, B.S. in Management Engineering, Politecnico di Milano.

**2015-** Teaching assistant, Economics and Business Organization (Professor Chiara Franzoni), B.S. in Mechanical Engineering, Politecnico di Milano.

**2014-** Academic tutor for the Business Game, B.S. in Management Engineering, Politecnico di Milano.

**2014-** Teaching assistant, Economics and Business Organization (Professor Chiara Franzoni), B.S. in Telecom Engineering, Politecnico di Milano.

### Abroad Teaching appointments

**2020-** Crowd Funding and New Financing Tool for Entrepreneurs. MSc Entrepreneurship Programme. Trinity Business School, Trinity College Dublin.

**2018-** Entrepreneurial Finance, Elective course in Entrepreneurial Finance for bachelor students. School of Entrepreneurship and Management of Shanghai Tech University.

### Other Teaching appointments

**2019-** Entrepreneurial Finance, Startup mentor: come e perché diventarlo. Polihub. Bari 4-5 Aprile 2019.

### Commissioned Teaching appointments

**2019-** Corso di Alta Formazione sul Crowdfunding, Città Metropolitana di Bologna, Bologna, Scientific director (Funding: 8.000€).

### **SUPERVISION OF MASTER THESIS**

I supervised or actively participated in the supervision of >30 master students' thesis project related to entrepreneurial and sustainable finance.

### **HONORS AND AWARDS**

- AiIG, "Misure di sostegno ai soci giovani AiIG", together with: Riccardo Marzano, Angelo Natalicchio (2019)
- DRI/DARI award: Financement des collaborations internationales, together with: Diego Useche (2018)
- SoM Research Impact Prize - Special Prize of the Jury -The EFI Crowdfunding Project (2017)
- Eu-SPRI Forum PhD Circulation Award (2015)
- 3 Years Doctoral Scholarship, Politecnico Di Milano (2013)
- Bloomberg Institute Honorable Mention – Above 95<sup>th</sup> percentile (2012)
- Inclusion in the national excellence book - Albo Nazionale delle Eccellenze (2009)

### **OTHER APPOINTMENTS**

**Since 2020-** Delegate for International Relations (Europe and Americas). MIP Graduate School of Business.

**Since 2020-** Co-founder and Vice-Director, Climate Finance Observatory.

**Since 2019-** Senior Researcher, Drone Observatory.

**Since 2019-** PhD Thesis discussant, PhD Student Stefano Martinazzi "A deep investigation in the latest trends of Crypto-assets".

**Since 2018-** PhD Thesis discussant, PhD Student Alice Borrello "Impact investing ecosystem: Study and overcome the main challenges".

**Since 2017-** Member of the Ranking and Accreditation workgroup at Department of Management, Economics and Industrial Engineering (DIG), Politecnico di Milano.

**2019** – Workgroup member for the preparation of the Politecnico di Milano Gender Budgeting.

**2019** – Committee Chair (Internal Commission Member), PhD defense, PhD in Management, Economics & Industrial Engineering, 21/01/2019.

**2017-** Representative of Postdocs at the Department Council at Department of Management, Economics and Industrial Engineering (DIG), Politecnico di Milano.

### **SUMMER SCHOOLS AND INTERNATIONAL COURSES ATTENDED**

**September 24<sup>th</sup>, 2018.** SMS Workshop on "Developing a research identity", Paris (France)

**September 15<sup>th</sup> - 19<sup>th</sup>, 2014.** AiIG Summer School on "Crowd-based economy: business and management perspectives", organized by Università degli Studi di Palermo (Professor Perrone), Libera Università di Bolzano, Bressanone (Italy)

**September 8<sup>th</sup> - 13<sup>th</sup>, 2014.** Ph.D. Students' Summer School on "Topics in Micro-econometrics with Applications to Energy & Environmental Economics", organized by CIdE, Palermo (Italy). Professor: Matteo Manera

**July 8<sup>th</sup> - 13<sup>th</sup>, 2014.** Ph.D. Students' Summer School on "Introductory Econometrics and Time Series", organized by CIdE, Bertinoro (Italy). Professor: Giorgio Calzolari

**July 22<sup>nd</sup>, 2014.** Workshop on "Experimental and behavioral research methods in economics and management", organized by Department of Management, Economics and Industrial Engineering of Politecnico di Milano, Milano (Italy).

**May 12<sup>th</sup> - 16<sup>th</sup>, 2014.** EDEN Doctoral Seminar on "Innovation Management and Economics", organized by



EIASM, European Institute for Advanced Studies in Management (<http://eiasm.org>), Brussels (Belgium). Professors: Massimo G. Colombo, Dirk Czarnitzki, Stefan Haefliger, Cristina Rossi-Lamastra, and Bart Van Looy  
**December 4th- 9th, 2013.** EDEN Doctoral Seminar on “Methods, Techniques and Theories in Entrepreneurship and Innovation” by EIASM, European Institute for Advanced Studies in Management (<http://eiasm.org>), Brussels (Belgium). Professors: Philippe Mustar, Mike Wright, Massimo G. Colombo, Bart Clarysse

#### **DATASETS**

Experience in conducting empirical research and working with large datasets related to crowdfunding (proprietary dataset). I attended a number of courses aimed at explaining datasets related to European Joint Research Programs (JOREP) and Venture capital financing (VICO)

#### **SOFTWARE AND STATISTICAL PACKAGES**

STATA, NVivo, Excel VBA Application, Hamlet II, Experience with using content analysis techniques

#### **PROGRAMING LANGUAGES**

Python, VBA

#### **LANGUAGES:**

Italian, native.

English, written and spoken, fluent

#### **ASSOCIATION MEMBERSHIP**

Member of the Italian association of management engineers (AiIG)

Member of the Academy of Management Association (AoM)

Member of the Strategic Management Society (SMS)

Member of the “Associazione Amici di Economia e Politica Industriale”

Milan, May 31, 2021

